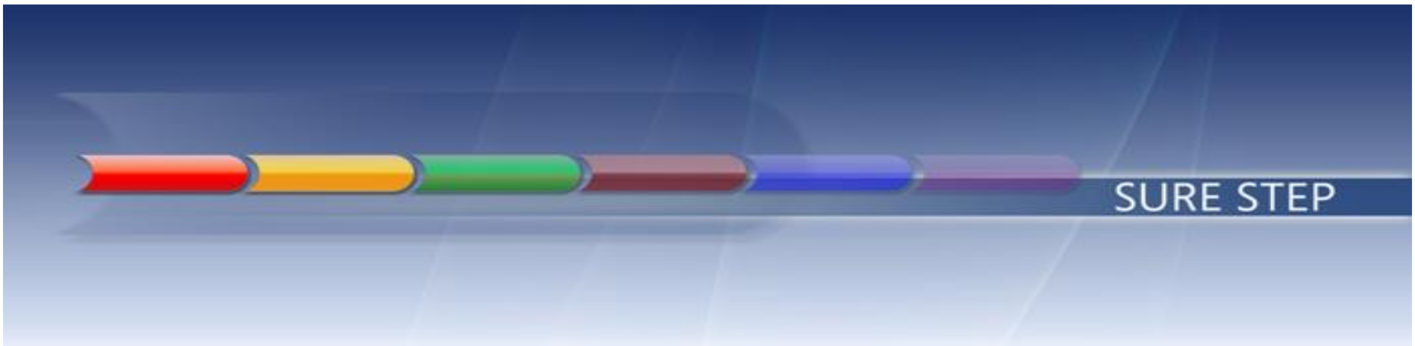


Acumens Claims & Rebates Management Functionality

Version: Business Central BC25

Prepared & developed by
SBC Dynamics ERP

Document History

Revision History:

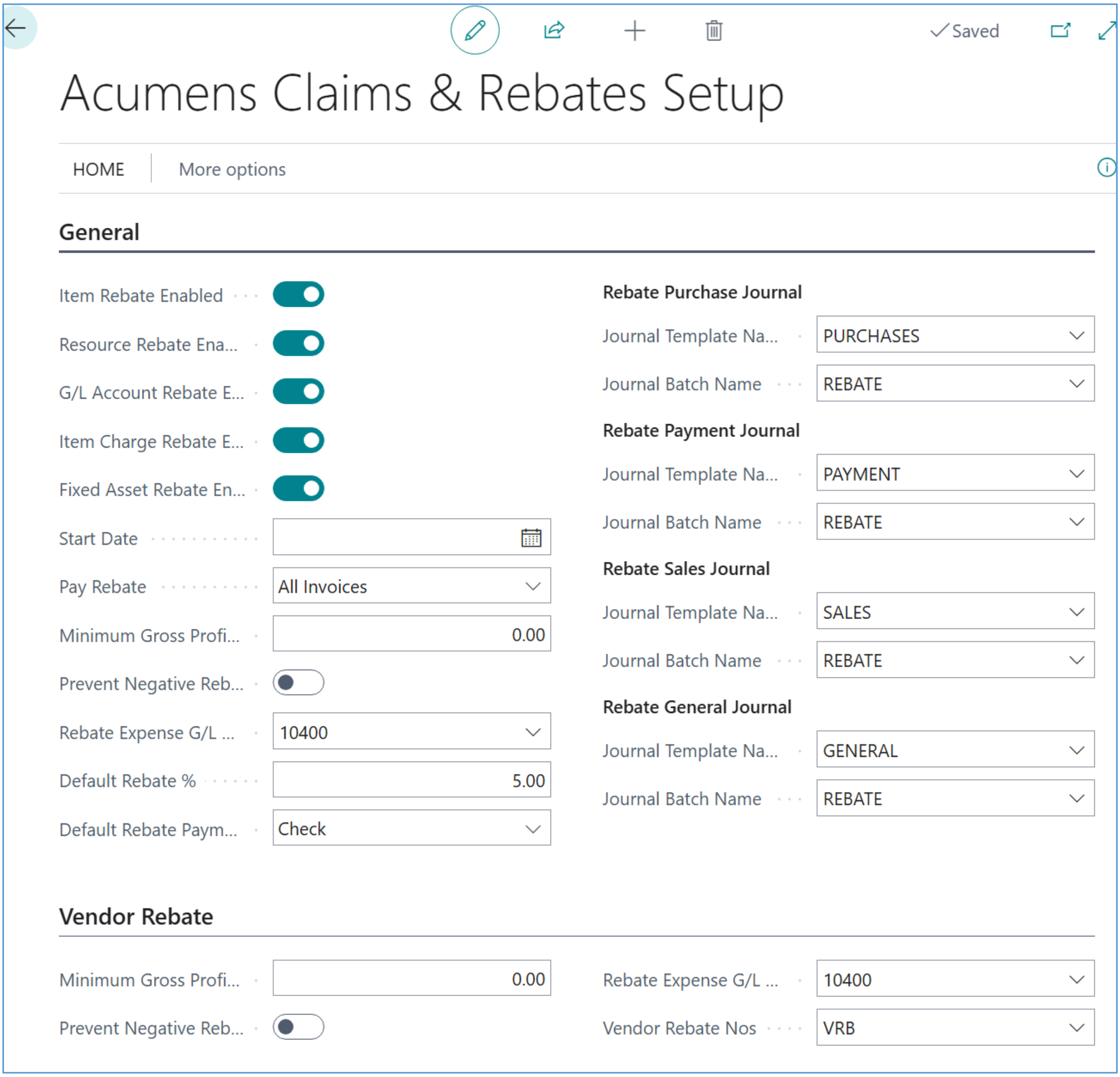
VERSION	DATE	SECTIONS REVISED	DESCRIPTION
1.0	01-09-2025		Document Prepared
2.0	02-26-2025	Setups	Rename Rebatable to Rebate Enabled in all setups and update the screenshots.

Table of Contents

1. REBATE SETUPS

1.1. Acumens Claims & Rebates Setup

The Acumens Claims & Rebates Setup is as below. Field Names are self-explanatory.



Minimum Gross Profit % for Rebate: It defines minimum profit % to be eligible for Rebate.

Prevent Negative Rebate: It is used to decide whether Posted Credit Memo is included in Rebate calculation or not. If it is FALSE, then Posted Credit Memo is included otherwise excluded.

Start Invoice Date: It is a date from where Posted Invoices and Credit Memos will be considered to calculate Rebate.

Pay Rebate On: It can be used to define whether Rebate is paid for All Invoices or only Fully Paid Invoices.

Default Rebate %: It will be assigned to Customer Card – Rebate % when new Customer is created.

Default Rebate Payment Method: It can be either Check or Credit Memo.

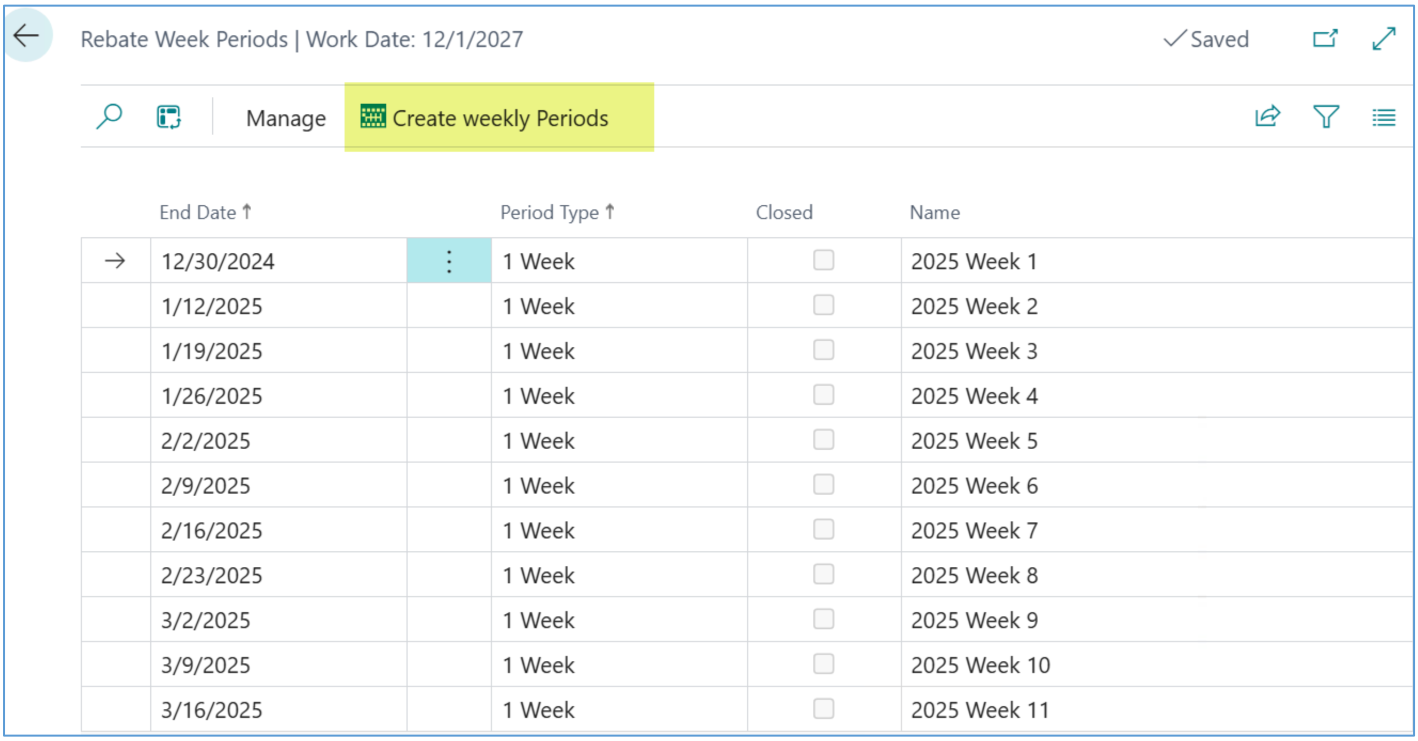
Check: Rebate will be paid by Check to Customer.

Credit Memo: Rebate will be paid by posting Credit Memo to Customer, for Customer Rebate and paid by posting Credit Memo to Vendor, for Vendor Rebate.

1.2. Periods

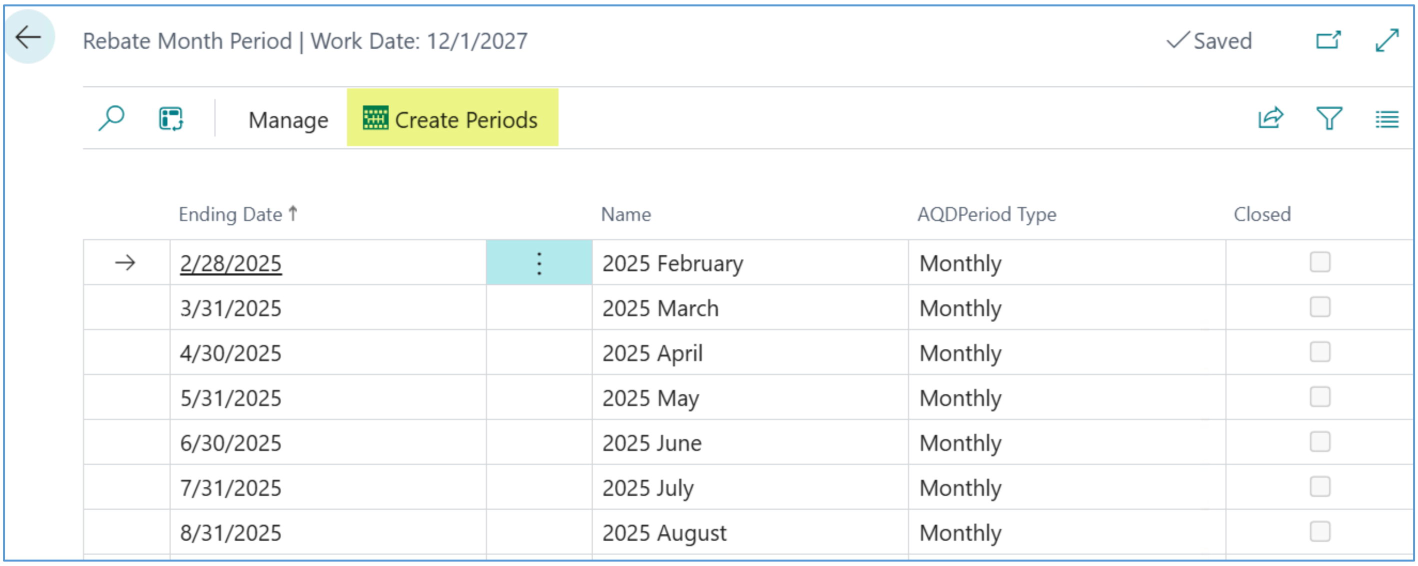
The setup is used to create monthly and weekly periods.

Weekly



End Date ↑	Period Type ↑	Closed	Name
12/30/2024	1 Week	☐	2025 Week 1
1/12/2025	1 Week	☐	2025 Week 2
1/19/2025	1 Week	☐	2025 Week 3
1/26/2025	1 Week	☐	2025 Week 4
2/2/2025	1 Week	☐	2025 Week 5
2/9/2025	1 Week	☐	2025 Week 6
2/16/2025	1 Week	☐	2025 Week 7
2/23/2025	1 Week	☐	2025 Week 8
3/2/2025	1 Week	☐	2025 Week 9
3/9/2025	1 Week	☐	2025 Week 10
3/16/2025	1 Week	☐	2025 Week 11

Monthly



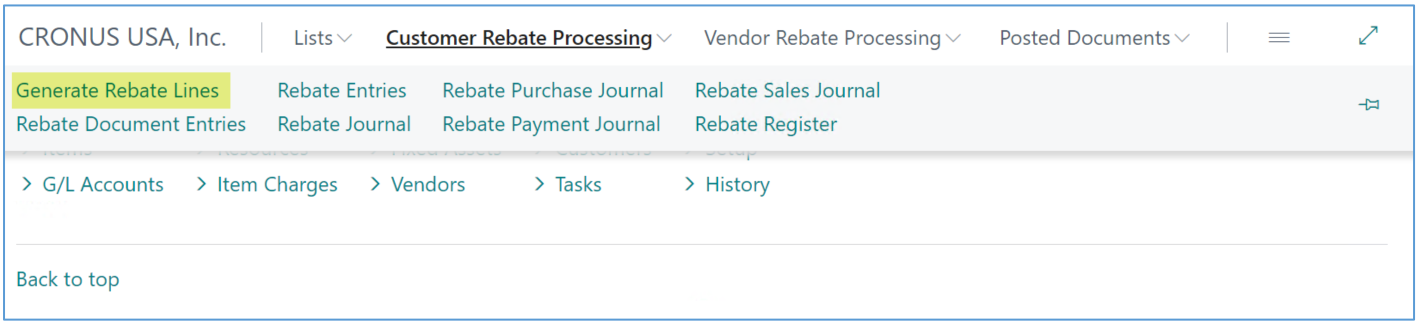
Ending Date ↑	Name	AQDPeriod Type	Closed
2/28/2025	2025 February	Monthly	☐
3/31/2025	2025 March	Monthly	☐
4/30/2025	2025 April	Monthly	☐
5/31/2025	2025 May	Monthly	☐
6/30/2025	2025 June	Monthly	☐
7/31/2025	2025 July	Monthly	☐
8/31/2025	2025 August	Monthly	☐

2. CUSTOMER REBATE USAGE

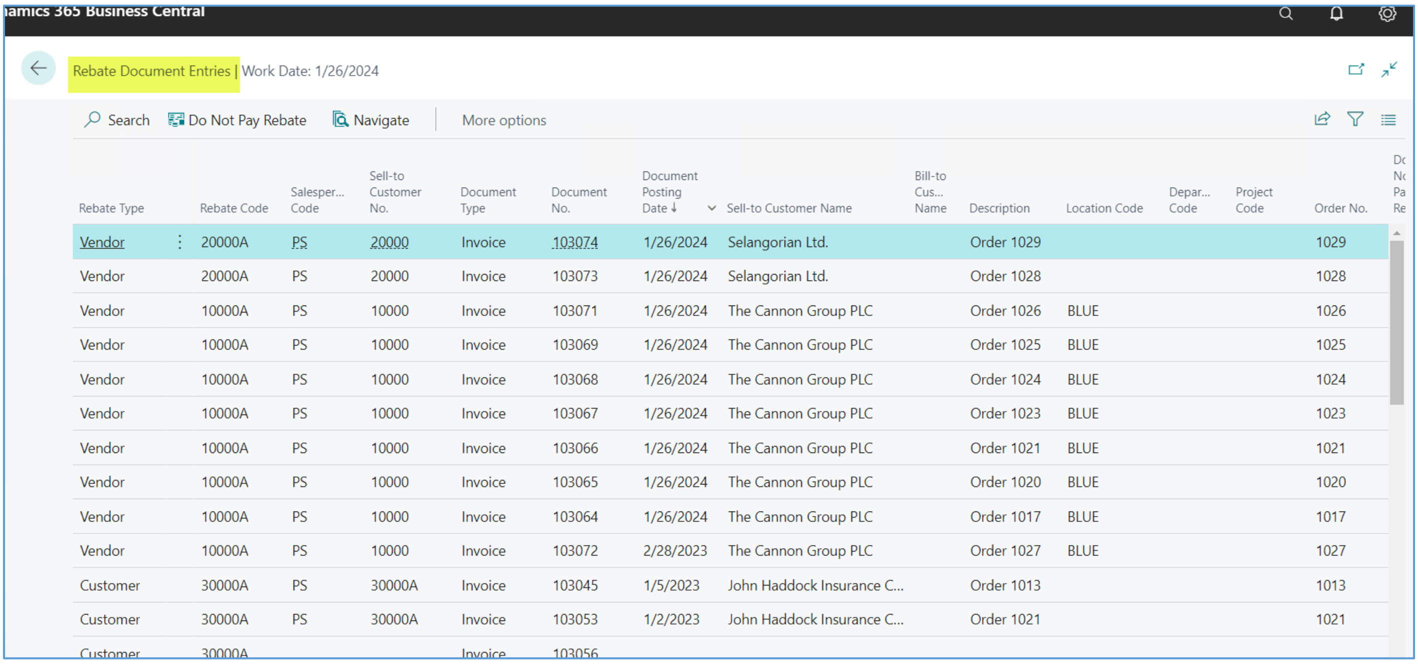
2.1. Generate Rebate Lines

“Generate Rebate Lines” batch process created “Rebate Document Entries” and “Rebate Entries”.
It will be auto populated when Rebate Journal is calculated.

Generate Rebate Lines: Batch process can also be configured in Job Queue to run automatically.

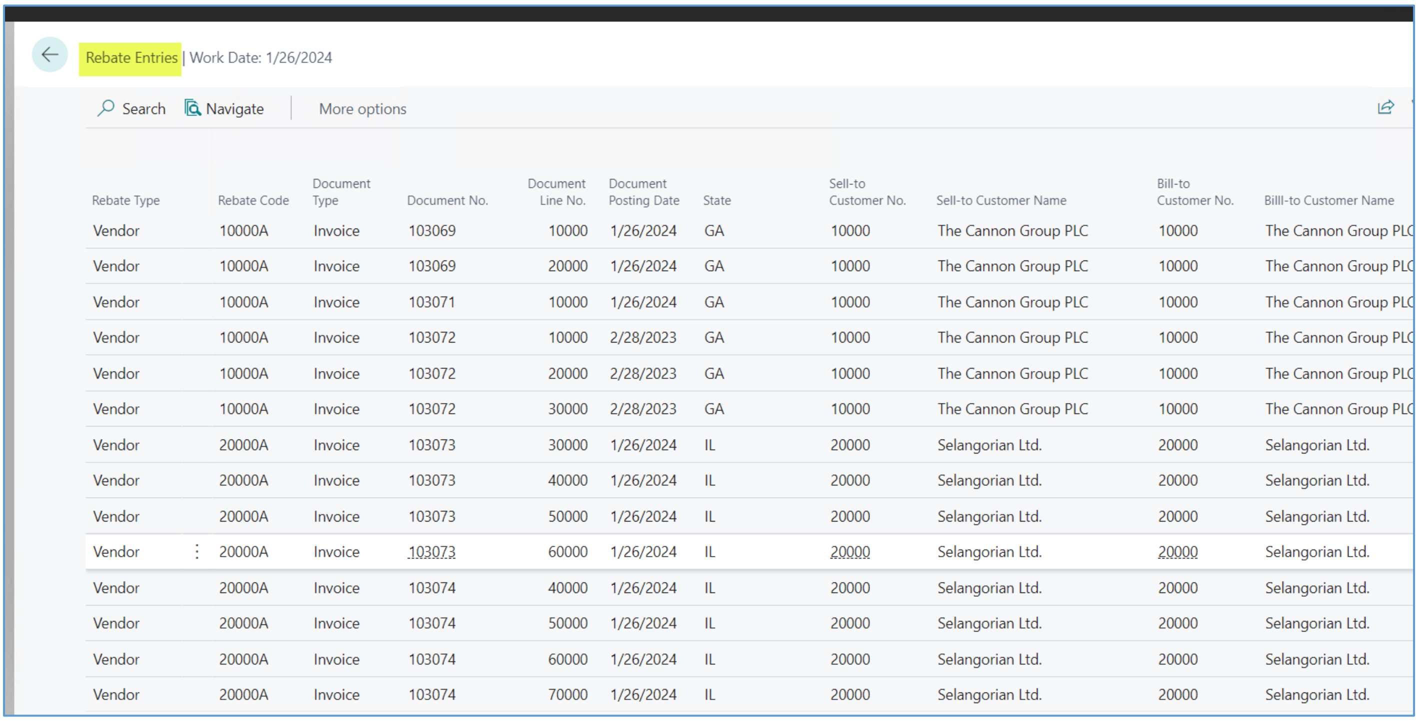


Rebate Document Entries are created per Posted Sales Invoice or Posted Sales Credit Memo.



Rebate Type	Rebate Code	Salesper... Code	Sell-to Customer No.	Document Type	Document No.	Document Posting Date	Sell-to Customer Name	Bill-to Cus... Name	Description	Location Code	Depar... Code	Project Code	Order No.
Vendor	20000A	PS	20000	Invoice	103074	1/26/2024	Selangorian Ltd.		Order 1029				1029
Vendor	20000A	PS	20000	Invoice	103073	1/26/2024	Selangorian Ltd.		Order 1028				1028
Vendor	10000A	PS	10000	Invoice	103071	1/26/2024	The Cannon Group PLC		Order 1026	BLUE			1026
Vendor	10000A	PS	10000	Invoice	103069	1/26/2024	The Cannon Group PLC		Order 1025	BLUE			1025
Vendor	10000A	PS	10000	Invoice	103068	1/26/2024	The Cannon Group PLC		Order 1024	BLUE			1024
Vendor	10000A	PS	10000	Invoice	103067	1/26/2024	The Cannon Group PLC		Order 1023	BLUE			1023
Vendor	10000A	PS	10000	Invoice	103066	1/26/2024	The Cannon Group PLC		Order 1021	BLUE			1021
Vendor	10000A	PS	10000	Invoice	103065	1/26/2024	The Cannon Group PLC		Order 1020	BLUE			1020
Vendor	10000A	PS	10000	Invoice	103064	1/26/2024	The Cannon Group PLC		Order 1017	BLUE			1017
Vendor	10000A	PS	10000	Invoice	103072	2/28/2023	The Cannon Group PLC		Order 1027	BLUE			1027
Customer	30000A	PS	30000A	Invoice	103045	1/5/2023	John Haddock Insurance C...		Order 1013				1013
Customer	30000A	PS	30000A	Invoice	103053	1/2/2023	John Haddock Insurance C...		Order 1021				1021
Customer	30000A			Invoice	103056								

Rebate Entries are created per Posted Sales Invoice Line or Posted Sales Credit Memo Line.



Rebate Type	Rebate Code	Document Type	Document No.	Document Line No.	Document Posting Date	State	Sell-to Customer No.	Sell-to Customer Name	Bill-to Customer No.	Billl-to Customer Name
Vendor	10000A	Invoice	103069	10000	1/26/2024	GA	10000	The Cannon Group PLC	10000	The Cannon Group PLC
Vendor	10000A	Invoice	103069	20000	1/26/2024	GA	10000	The Cannon Group PLC	10000	The Cannon Group PLC
Vendor	10000A	Invoice	103071	10000	1/26/2024	GA	10000	The Cannon Group PLC	10000	The Cannon Group PLC
Vendor	10000A	Invoice	103072	10000	2/28/2023	GA	10000	The Cannon Group PLC	10000	The Cannon Group PLC
Vendor	10000A	Invoice	103072	20000	2/28/2023	GA	10000	The Cannon Group PLC	10000	The Cannon Group PLC
Vendor	10000A	Invoice	103072	30000	2/28/2023	GA	10000	The Cannon Group PLC	10000	The Cannon Group PLC
Vendor	20000A	Invoice	103073	30000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.
Vendor	20000A	Invoice	103073	40000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.
Vendor	20000A	Invoice	103073	50000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.
Vendor	20000A	Invoice	103073	60000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.
Vendor	20000A	Invoice	103074	40000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.
Vendor	20000A	Invoice	103074	50000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.
Vendor	20000A	Invoice	103074	60000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.
Vendor	20000A	Invoice	103074	70000	1/26/2024	IL	20000	Selangorian Ltd.	20000	Selangorian Ltd.

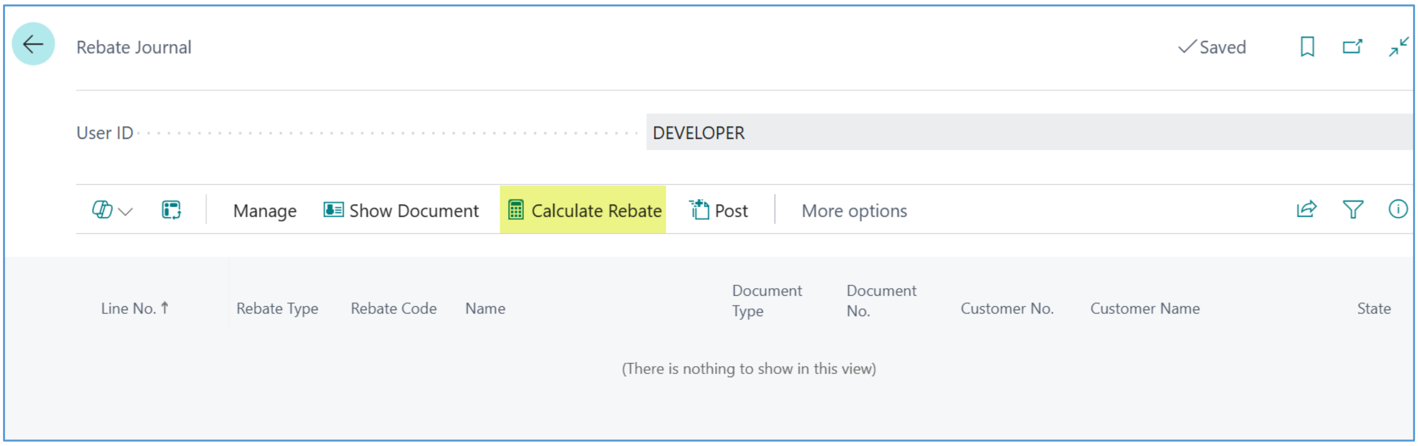
2.2. Rebate Journal

Rebate Journal is used to calculate Rebate and post it for further processing. It has different options and filters to apply before running report before posting.

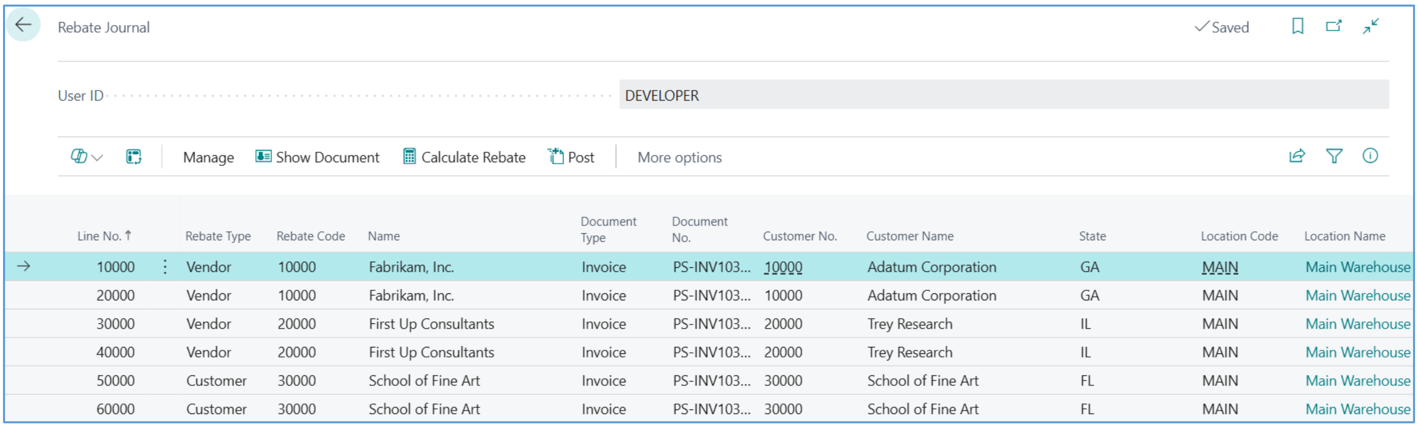
Run For: It has two options": Process and Review

Review options can be used to check Rebate for a period.

Process option can be used by Rebate Administrator and Sales Manager to check, approve, and post Rebate for further processing for input period.



Rebate Journal is populated.



2.3. Rebate Register

Rebate Register has the functionality below:

Rebate Document Entries: It can be used to see Rebate Document Entries related to Rebate Register.

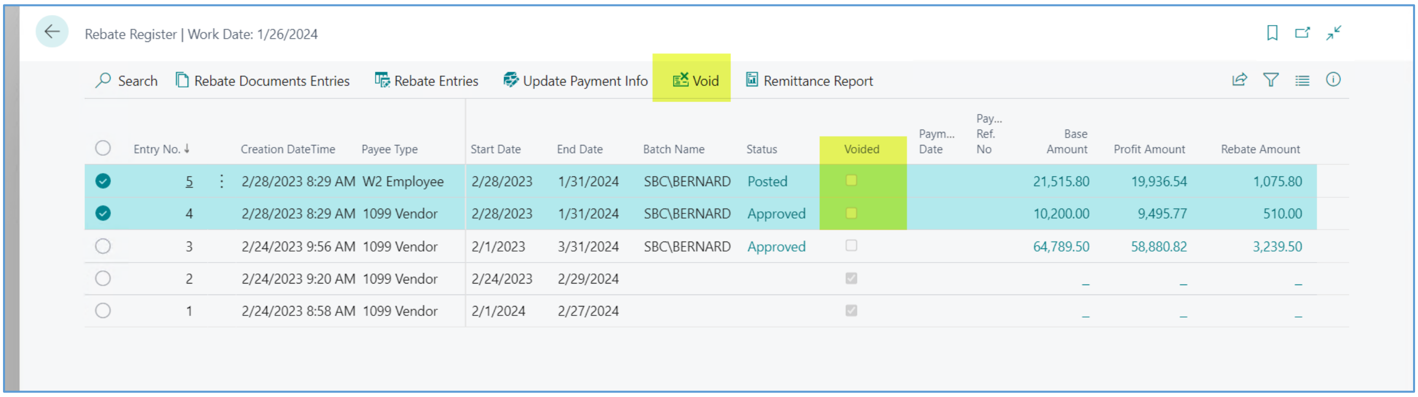
Rebate Entries: It can be used to see Rebate Entries related to Rebate Register.

Update Payment Info: It can be used to update Payment Information on Rebate Register for **W2 Employee** Only.

Void: It can be used to void Rebate Register to calculate Rebate again and post it.

For W2 Employee, it can be used when Status = Posted.
For 1099 Vendor, it can be used when status is either Created or Journal.

2.3.1. Rebate Register – Void Functionality



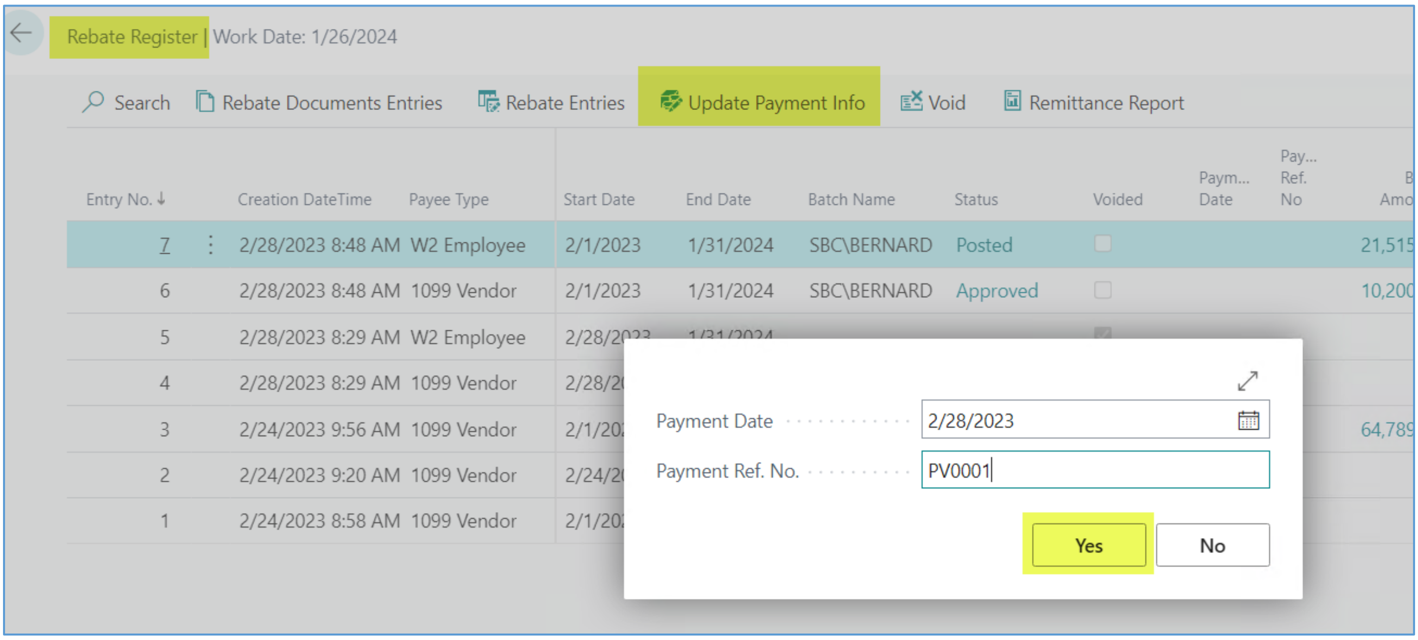
Rebate Register Status will be updated to Void and related Sales Documents will be included in Rebate calculation again.

2.3.2. Rebate Register – Update Payment Information Functionality

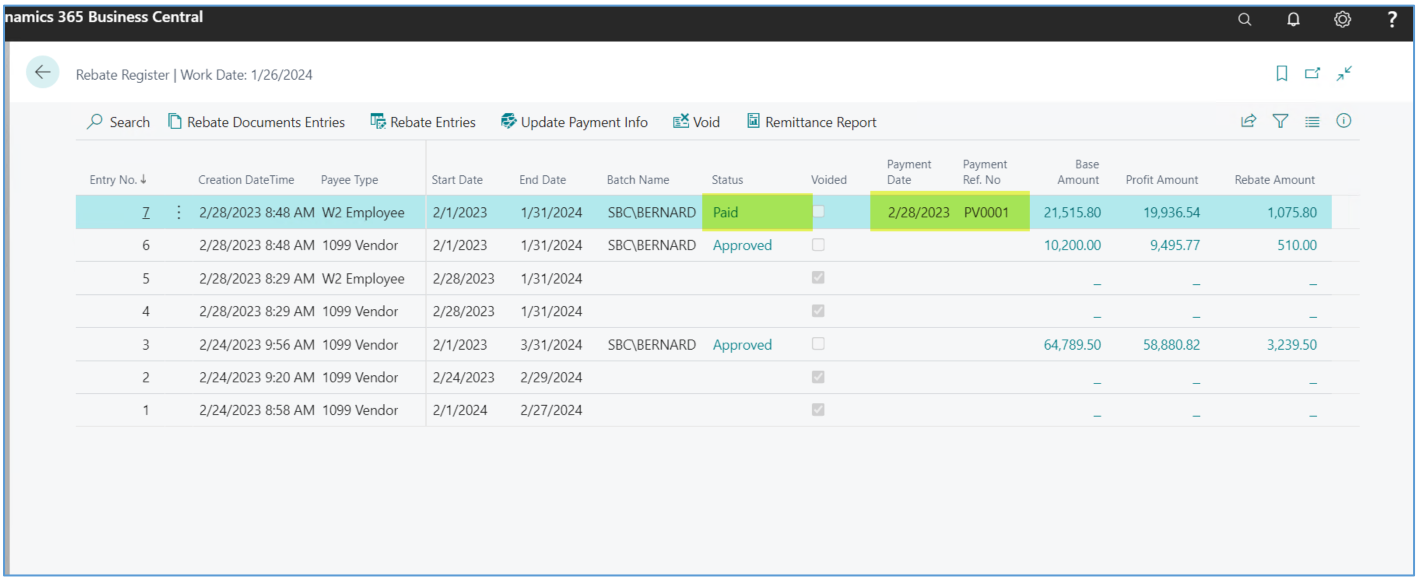
This functionality can only be used for **W2 Employee only.**

When Payment Information is updated then Process is completed for W2 Employee.

Input Payment Date and Payment Check No or Document No. to update on Register.



The selected Rebate Registers Status is updated to Paid and Check Date and Check No. information is updated as below.

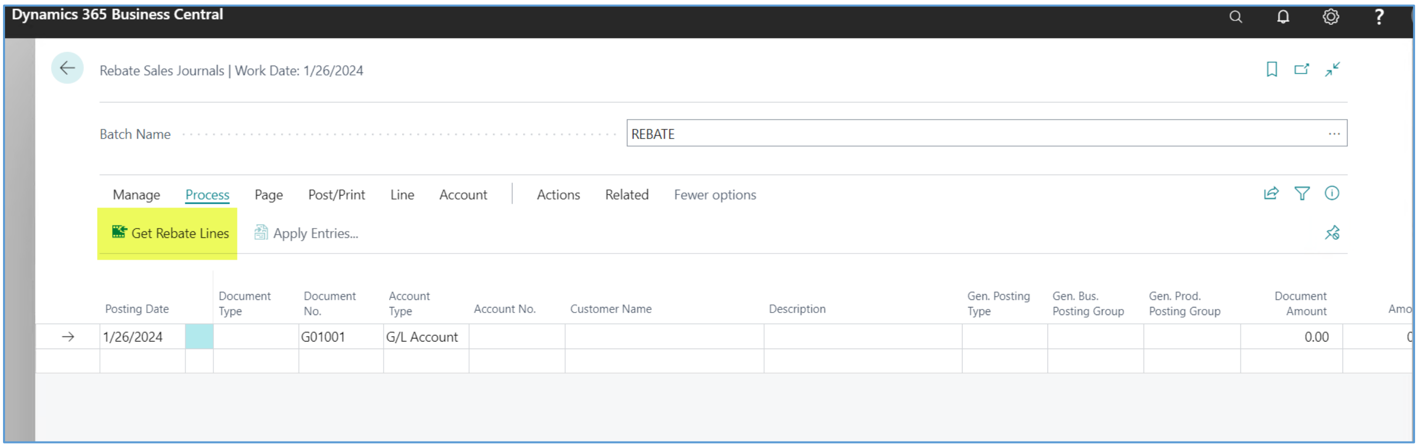


2.4. Rebate Sales Journal

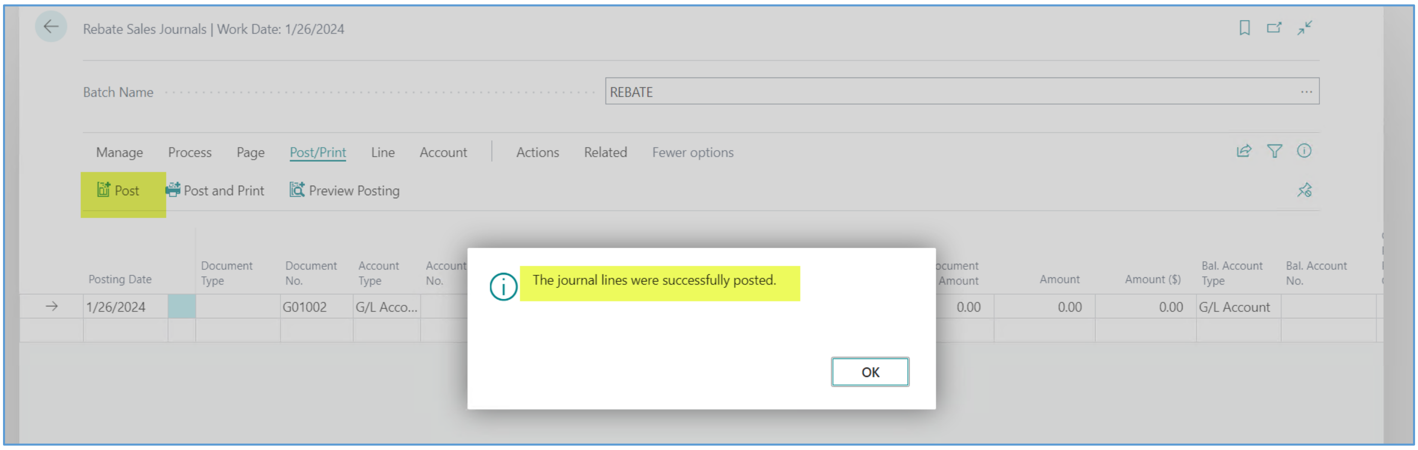
Rebate Sales Journal can only be used for Customers who are going to be paid Rebate by Credit Memo.

It is used to create Credit Memo for Customer.

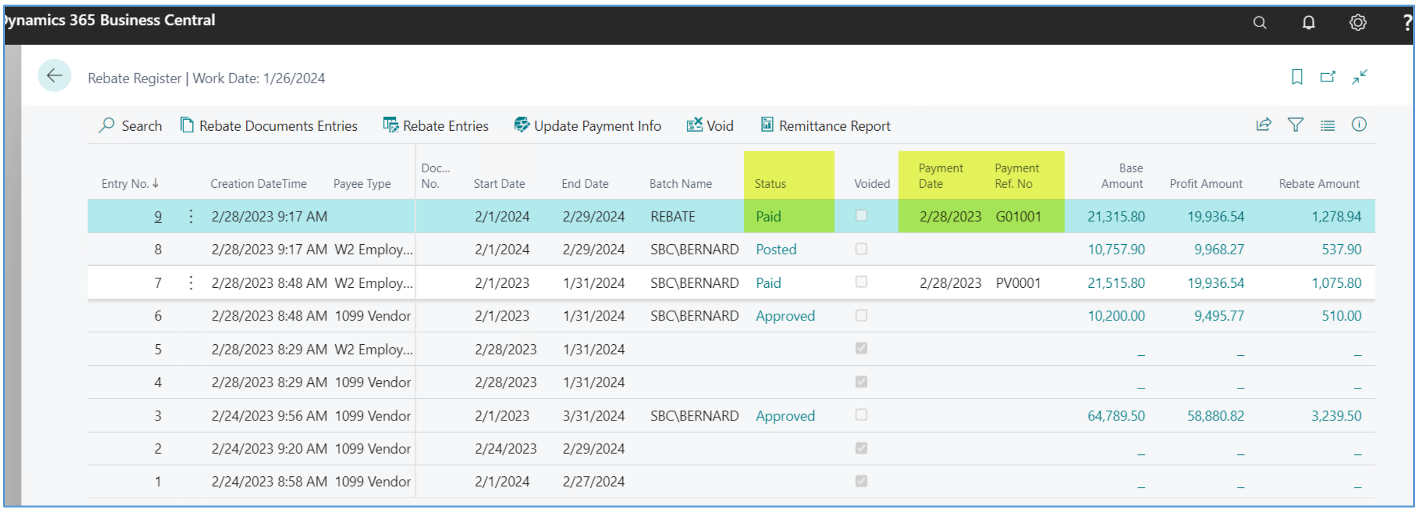
Rebate Sales Journal – Get Rebate Lines functionality is used to create Rebate Sales Journal Lines.



Now, Rebate Sales Journal can be posted.



Once posted, Rebate Register is updated to Status = Paid.

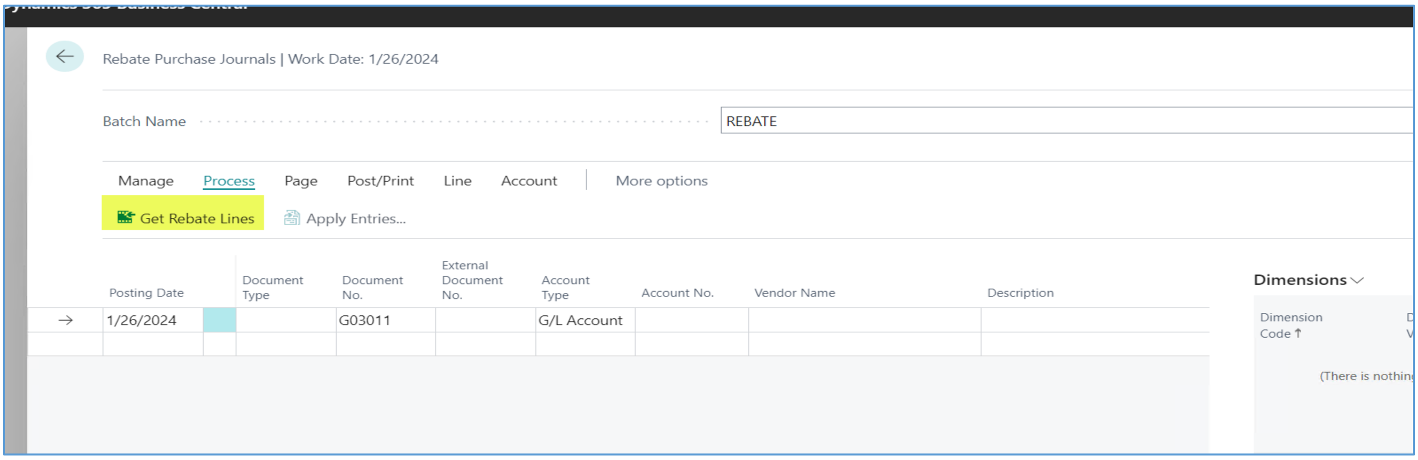


2.5. Rebate Purchase Journal

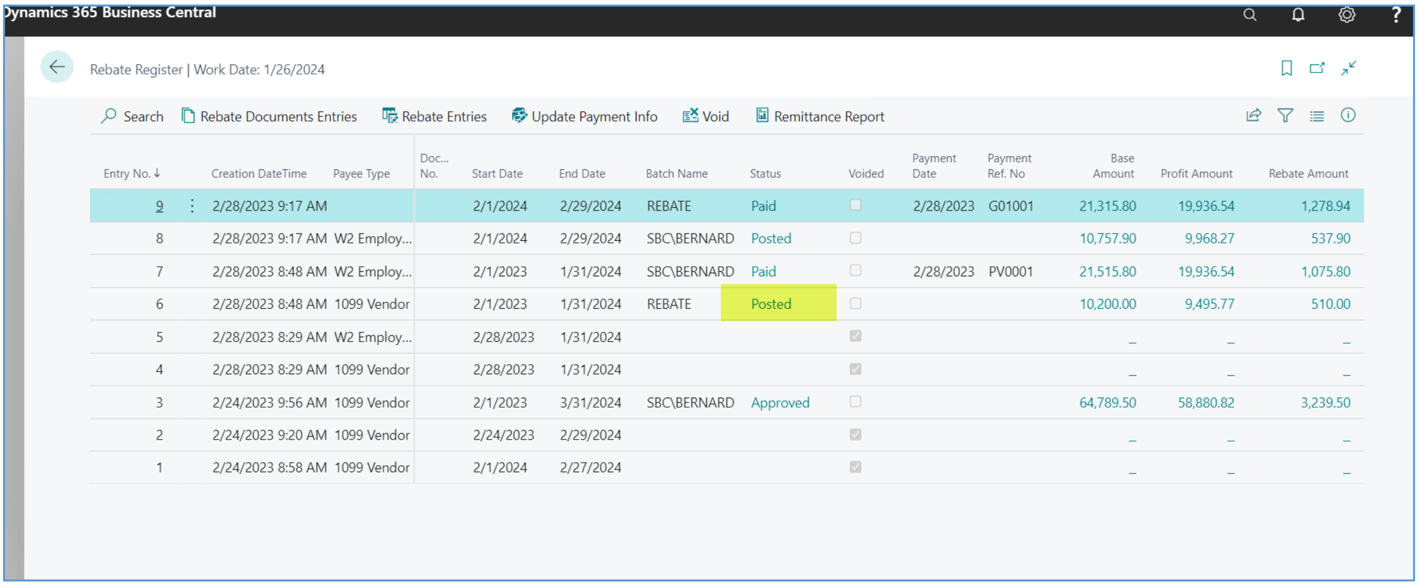
Rebate Purchase Journal can only be used for 1099 Vendor.

It is used to create Rebate Payable for 1099 Vendor.

Rebate Purchase Journal – Get Rebate Lines functionality is used to create Rebate Purchase Journal Lines.



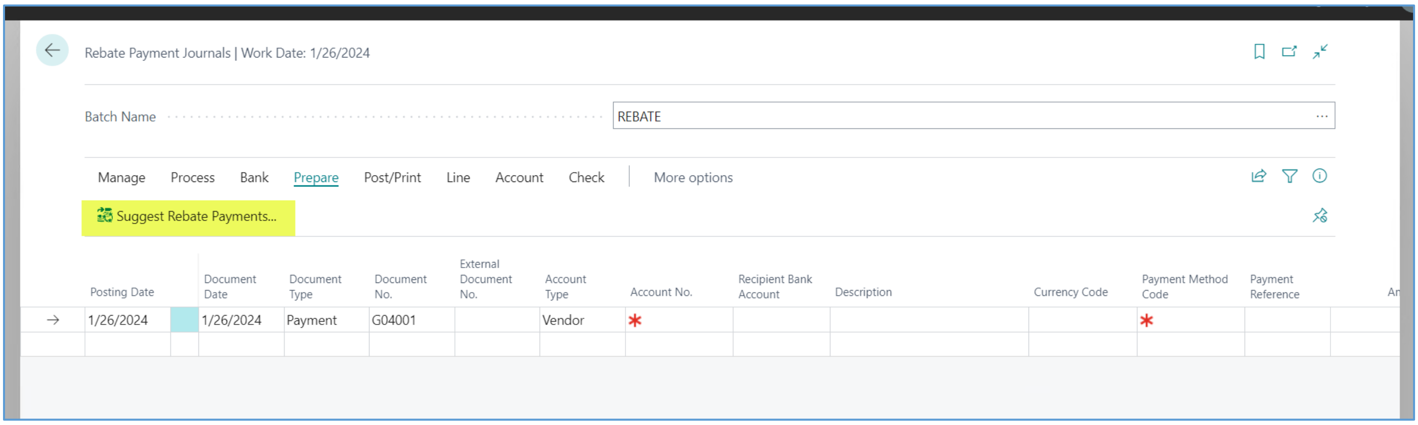
Once posted, Rebate Register are updated to Status = Posted.



Entry No.	Creation DateTime	Payee Type	Doc. No.	Start Date	End Date	Batch Name	Status	Voided	Payment Date	Payment Ref. No	Base Amount	Profit Amount	Rebate Amount
9	2/28/2023 9:17 AM			2/1/2024	2/29/2024	REBATE	Paid	☐	2/28/2023	G01001	21,315.80	19,936.54	1,278.94
8	2/28/2023 9:17 AM	W2 Employ...		2/1/2024	2/29/2024	SBC\BERNARD	Posted	☐			10,757.90	9,968.27	537.90
7	2/28/2023 8:48 AM	W2 Employ...		2/1/2023	1/31/2024	SBC\BERNARD	Paid	☐	2/28/2023	PV0001	21,515.80	19,936.54	1,075.80
6	2/28/2023 8:48 AM	1099 Vendor		2/1/2023	1/31/2024	REBATE	Posted	☐			10,200.00	9,495.77	510.00
5	2/28/2023 8:29 AM	W2 Employ...		2/28/2023	1/31/2024			☑			_	_	_
4	2/28/2023 8:29 AM	1099 Vendor		2/28/2023	1/31/2024			☑			_	_	_
3	2/24/2023 9:56 AM	1099 Vendor		2/1/2023	3/31/2024	SBC\BERNARD	Approved	☐			64,789.50	58,880.82	3,239.50
2	2/24/2023 9:20 AM	1099 Vendor		2/24/2023	2/29/2024			☑			_	_	_
1	2/24/2023 8:58 AM	1099 Vendor		2/1/2024	2/27/2024			☑			_	_	_

2.6. Rebate Payment Journal

Suggest Rebate Payment functionality will suggest Rebate Payment.



Once posted, Rebate Register Status is updated along with Payment Information – Check No. and Check Date.

amics 365 Business Central

Rebate Register | Work Date: 1/26/2024

Search | Rebate Documents Entries | Rebate Entries | Update Payment Info | Void | Remittance Report

Entry No. ↓	Creation DateTime	Payee Type	Proj... Code	State	Doc... Type	Doc... No.	Start Date	End Date	Batch Name	Status	Voided	Payment Date	Payment Ref. No	Base Amount	Profit Amount	Rebate Amount
9	2/28/2023 9:17 AM						2/1/2024	2/29/2024	REBATE	Paid	☐	2/28/2023	G01001	21,315.80	19,936.54	1,278.94
8	2/28/2023 9:17 AM	W2 Employ...					2/1/2024	2/29/2024	SBC\BERNARD	Posted	☐			10,757.90	9,968.27	537.90
7	2/28/2023 8:48 AM	W2 Employ...					2/1/2023	1/31/2024	SBC\BERNARD	Paid	☐	2/28/2023	PV0001	21,515.80	19,936.54	1,075.80
6	2/28/2023 8:48 AM	1099 Vendor					2/1/2023	1/31/2024	REBATE	Paid	☐	1/26/2024	205	10,200.00	9,495.77	510.00
5	2/28/2023 8:29 AM	W2 Employ...					2/28/2023	1/31/2024			☑			–	–	–
4	2/28/2023 8:29 AM	1099 Vendor					2/28/2023	1/31/2024			☑			–	–	–
3	2/24/2023 9:56 AM	1099 Vendor					2/1/2023	3/31/2024	SBC\BERNARD	Approved	☐			64,789.50	58,880.82	3,239.50
2	2/24/2023 9:20 AM	1099 Vendor					2/24/2023	2/29/2024			☑			–	–	–
1	2/24/2023 8:58 AM	1099 Vendor					2/1/2024	2/27/2024			☑			–	–	–

2.7. Rebate Remittance Report

The rebate remittance report shows all rebates paid with the same check.

Rebate Remittance Report can be printed in the following cases:

1) Rebate Register having Status = Paid
2) Payment Journal after Checks are printed

Here, it is assumed that Rebate will be paid in full for all Rebate Document Entries together having same Rebate Register No.

Rebate Remittance Report 2/28/2023 1:37 PM Page 1 / 1

20000A - AR Day Property Management A
Mr. Frank Lee
100 Day Drive
Chicago, IL 60611
USA

CRONUS USA, Inc.
7122 South Ashford Street
Westminster
Atlanta, GA 31772

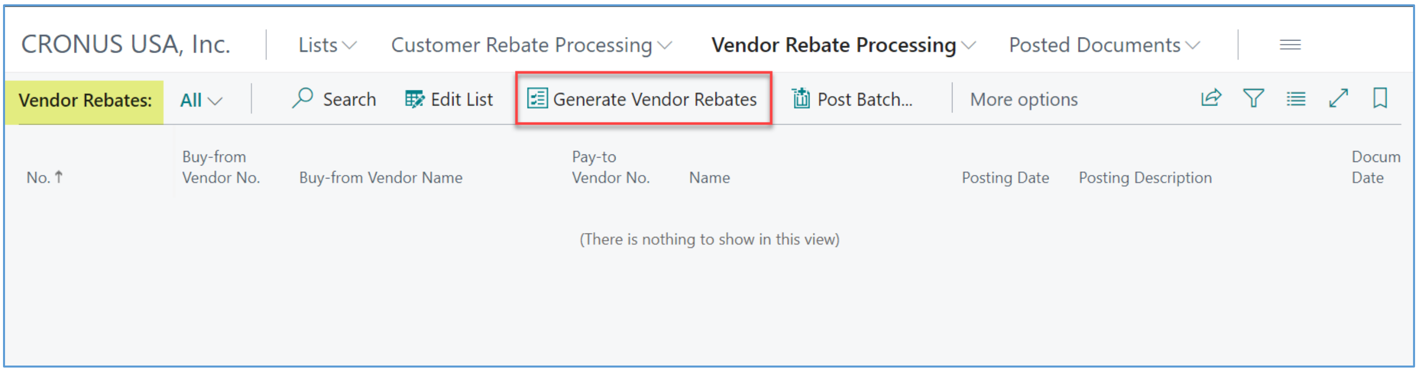
The following is a list of invoices paid included in your Rebate statement for the period from 02/01/23 to 01/31/24.
Enclosed is check # PV0001

Type	Document No.	Customer No.	Customer Name	Invoice Amount	Rebate Amount
Invoice	103073	20000	Selangorian Ltd.	10,757.90	537.90
Invoice	103074	20000	Selangorian Ltd.	10,757.90	537.90
			Total For Check # PV0001	**21,515.80**	**1,075.80**

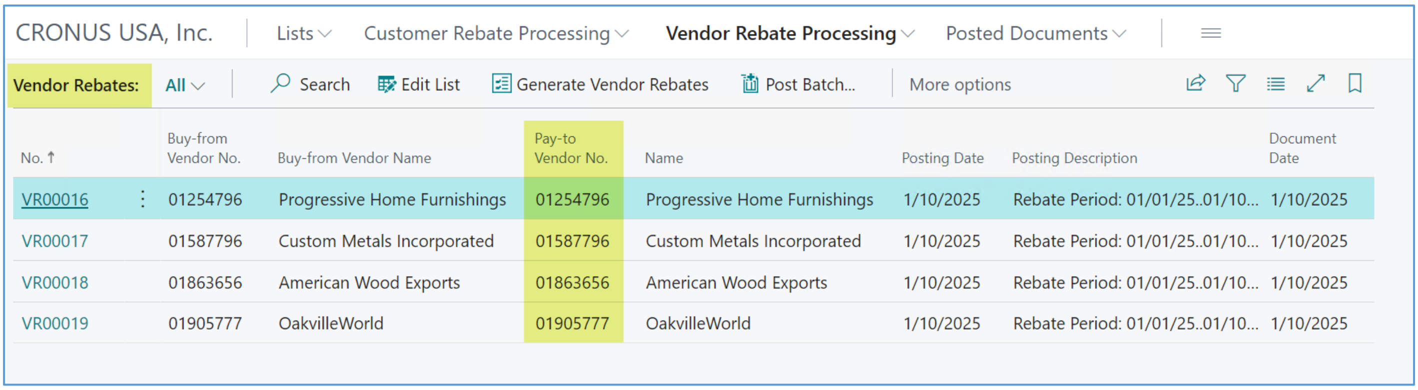
3. VENDOR REBATE USAGE

3.1. Generate Vendor Rebates

The **"Generate Vendor Rebates"** action creates vendor rebates for each posted purchase invoice or posted purchase credit memo.

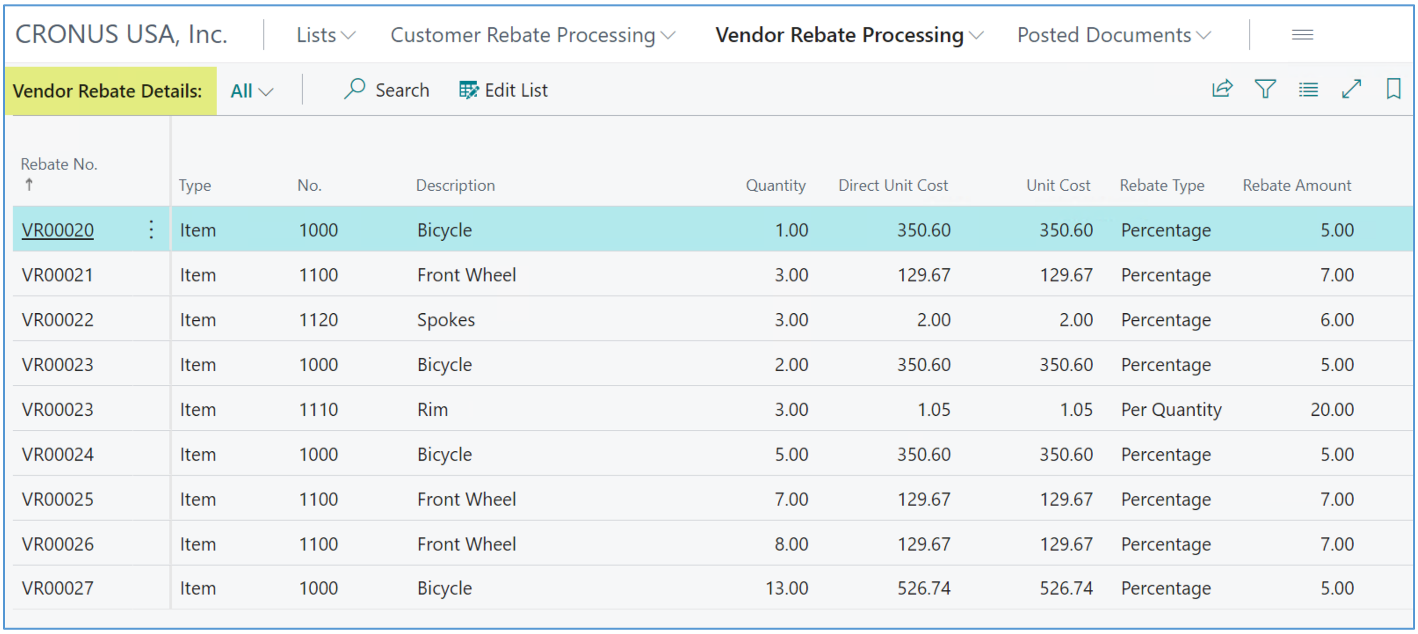


Vendor Rebates generated.



No. ↑	Buy-from Vendor No.	Buy-from Vendor Name	Pay-to Vendor No.	Name	Posting Date	Posting Description	Document Date
VR00016	01254796	Progressive Home Furnishings	01254796	Progressive Home Furnishings	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10/2025
VR00017	01587796	Custom Metals Incorporated	01587796	Custom Metals Incorporated	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10/2025
VR00018	01863656	American Wood Exports	01863656	American Wood Exports	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10/2025
VR00019	01905777	OakvilleWorld	01905777	OakvilleWorld	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10/2025

Vendor Rebate Details generated.

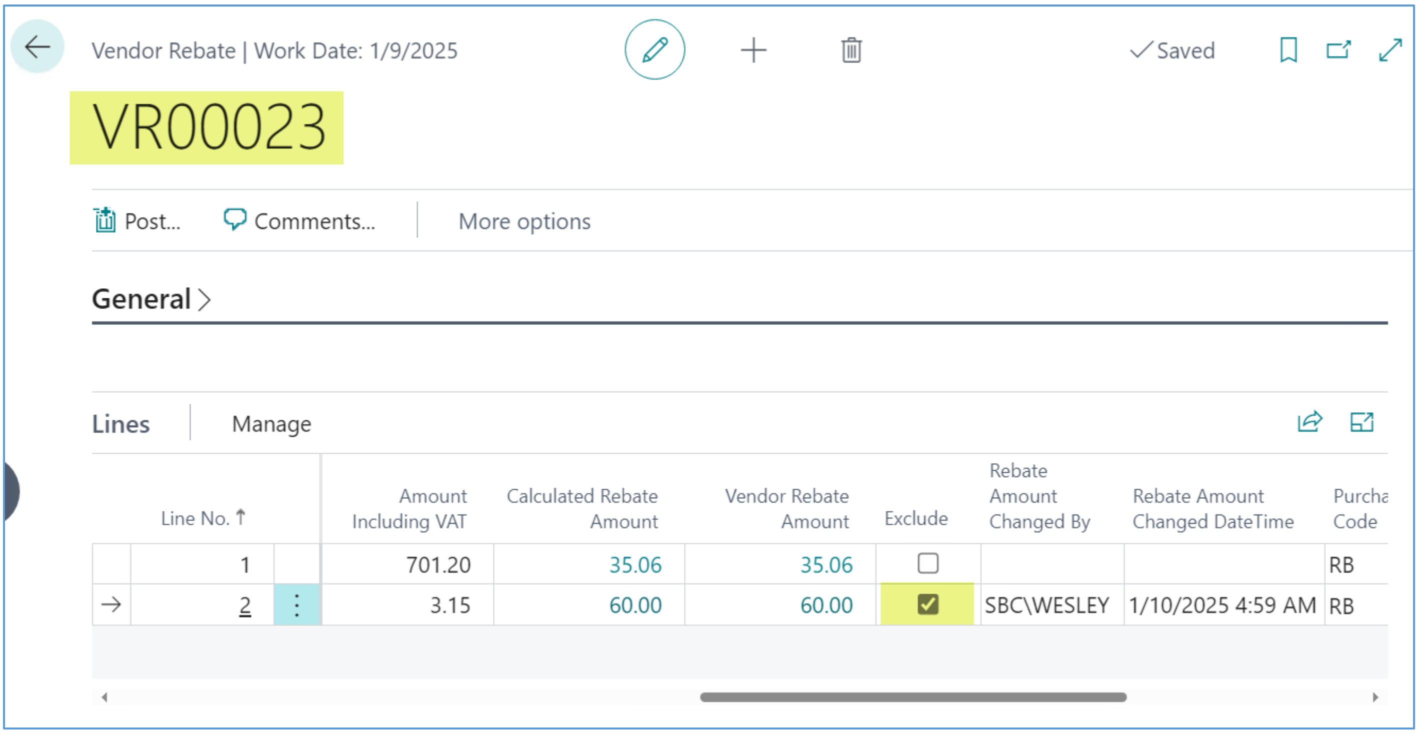


Rebate No. ↑	Type	No.	Description	Quantity	Direct Unit Cost	Unit Cost	Rebate Type	Rebate Amount
VR00020	Item	1000	Bicycle	1.00	350.60	350.60	Percentage	5.00
VR00021	Item	1100	Front Wheel	3.00	129.67	129.67	Percentage	7.00
VR00022	Item	1120	Spokes	3.00	2.00	2.00	Percentage	6.00
VR00023	Item	1000	Bicycle	2.00	350.60	350.60	Percentage	5.00
VR00023	Item	1110	Rim	3.00	1.05	1.05	Per Quantity	20.00
VR00024	Item	1000	Bicycle	5.00	350.60	350.60	Percentage	5.00
VR00025	Item	1100	Front Wheel	7.00	129.67	129.67	Percentage	7.00
VR00026	Item	1100	Front Wheel	8.00	129.67	129.67	Percentage	7.00
VR00027	Item	1000	Bicycle	13.00	526.74	526.74	Percentage	5.00

3.2. Vendor Rebates Posting

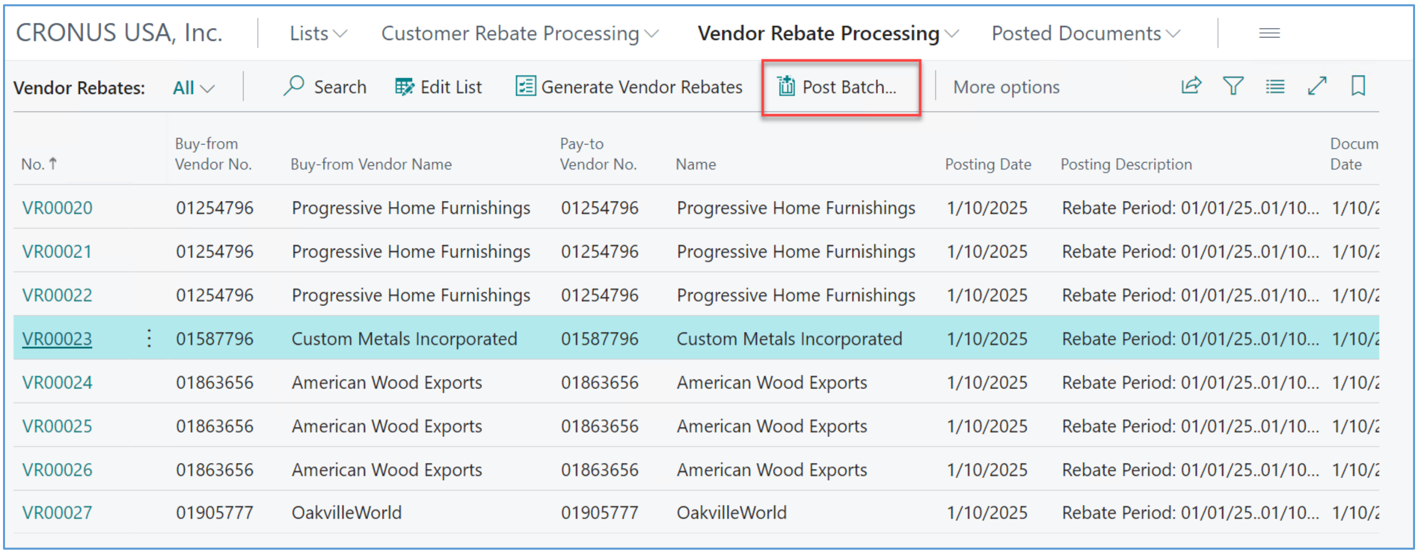
3.2.1. Exclude Vendor Rebate Line

This setup prevents the line from being posted to ledger entries.

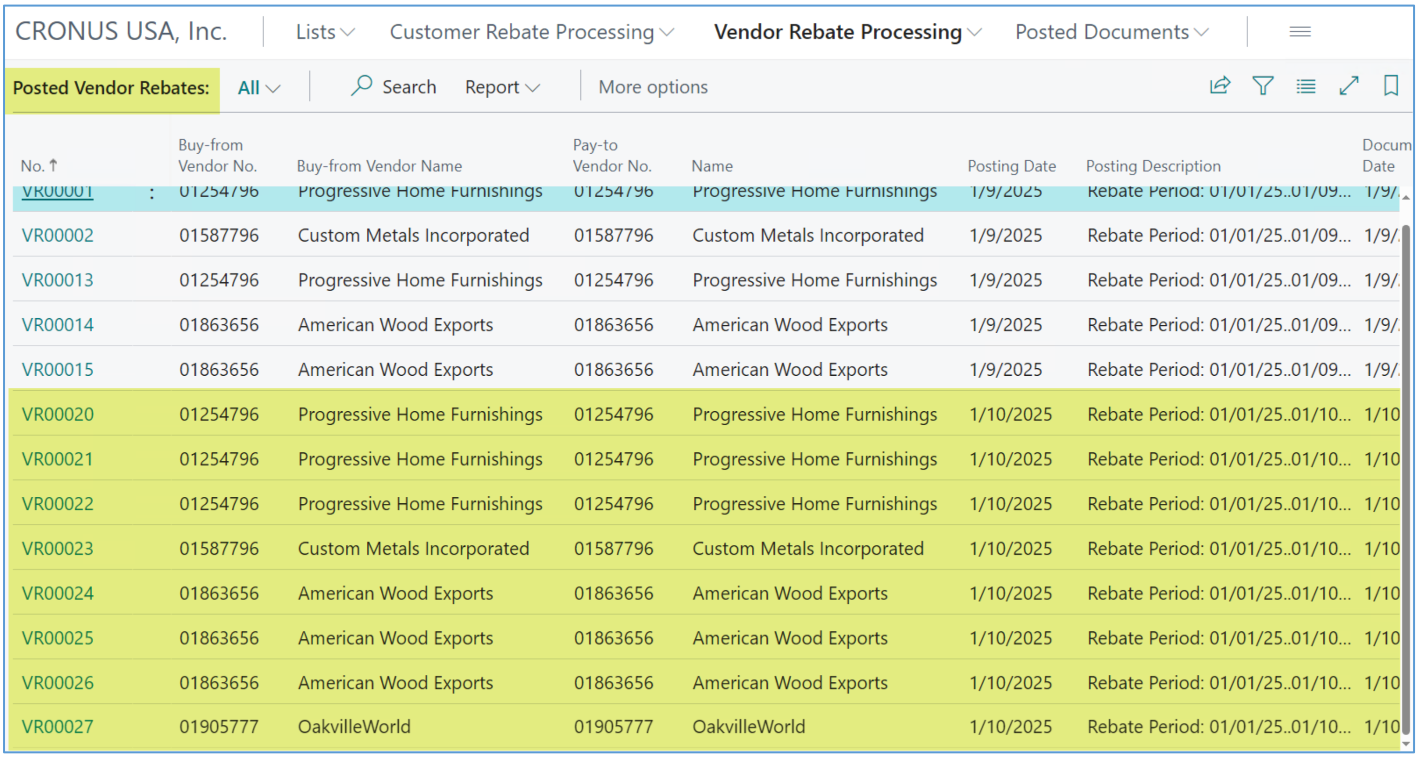


3.2.2. Batch Posting

The “**Post Batch**” action allows for batch posting of vendor rebates.



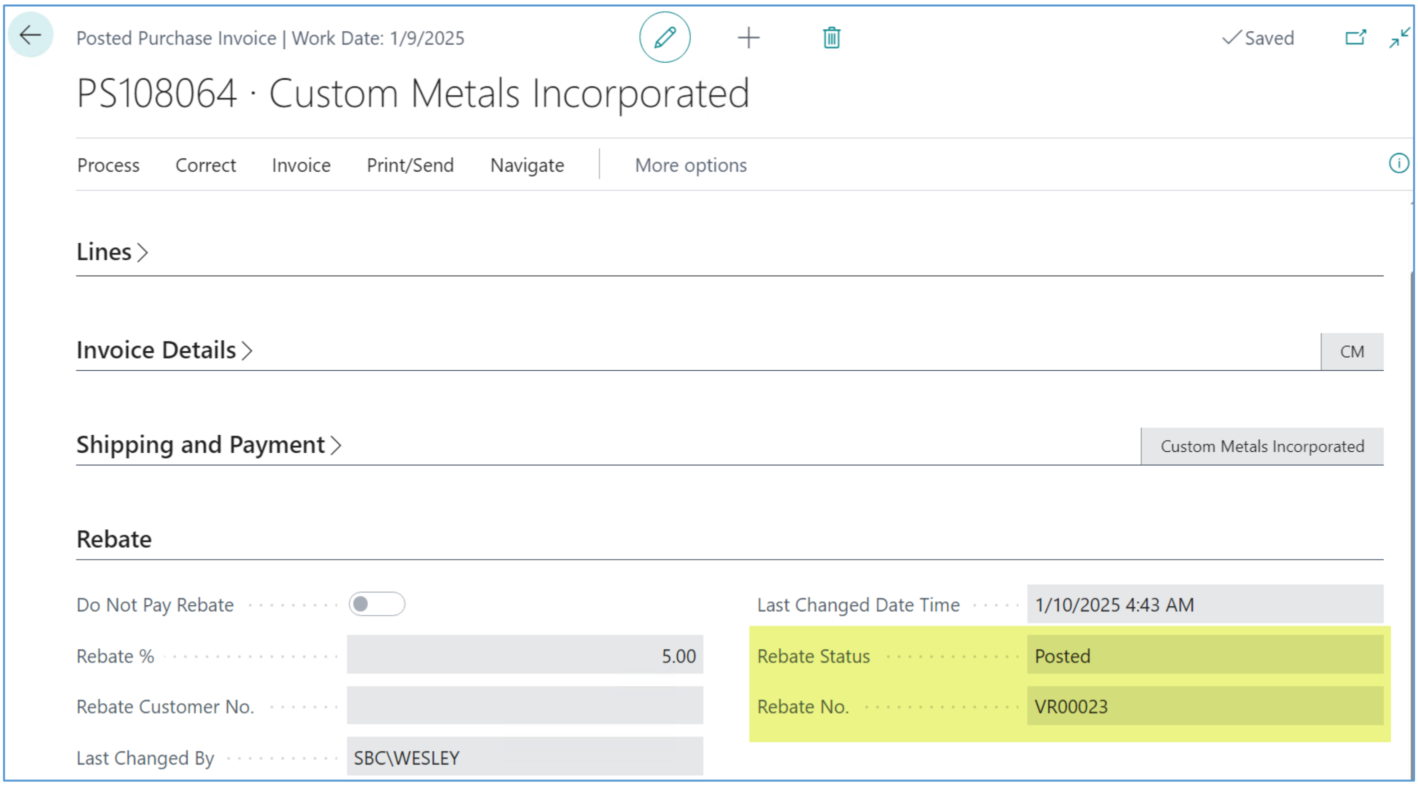
Once posted**, Vendor Rebates** are moved to the **Posted Vendor Rebates** section.



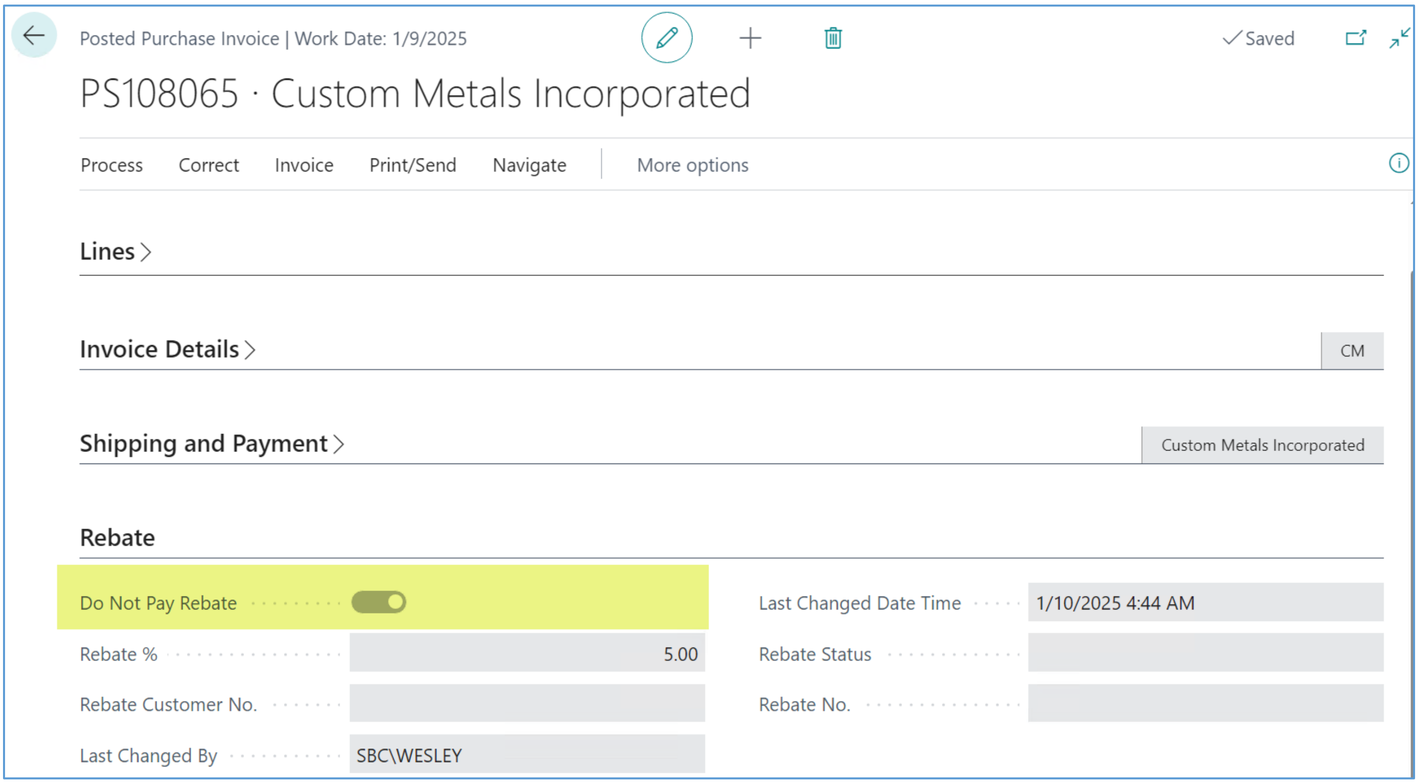
No. ↑	Buy-from Vendor No.	Buy-from Vendor Name	Pay-to Vendor No.	Name	Posting Date	Posting Description	Docum Date
VR00001	01254796	Progressive Home Furnishings	01254796	Progressive Home Furnishings	1/9/2025	Rebate Period: 01/01/25..01/09...	1/9/.
VR00002	01587796	Custom Metals Incorporated	01587796	Custom Metals Incorporated	1/9/2025	Rebate Period: 01/01/25..01/09...	1/9/.
VR00013	01254796	Progressive Home Furnishings	01254796	Progressive Home Furnishings	1/9/2025	Rebate Period: 01/01/25..01/09...	1/9/.
VR00014	01863656	American Wood Exports	01863656	American Wood Exports	1/9/2025	Rebate Period: 01/01/25..01/09...	1/9/.
VR00015	01863656	American Wood Exports	01863656	American Wood Exports	1/9/2025	Rebate Period: 01/01/25..01/09...	1/9/.
VR00020	01254796	Progressive Home Furnishings	01254796	Progressive Home Furnishings	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10
VR00021	01254796	Progressive Home Furnishings	01254796	Progressive Home Furnishings	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10
VR00022	01254796	Progressive Home Furnishings	01254796	Progressive Home Furnishings	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10
VR00023	01587796	Custom Metals Incorporated	01587796	Custom Metals Incorporated	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10
VR00024	01863656	American Wood Exports	01863656	American Wood Exports	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10
VR00025	01863656	American Wood Exports	01863656	American Wood Exports	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10
VR00026	01863656	American Wood Exports	01863656	American Wood Exports	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10
VR00027	01905777	OakvilleWorld	01905777	OakvilleWorld	1/10/2025	Rebate Period: 01/01/25..01/10...	1/10

3.2.3. Update Source Documents

Once posted**, Posted Purchase Invoices or Posted Purchase Credit Memos** are updated with Vendor Rebate information.



From **excluded** line:



3.3. Vendor Rebate Details Report

Vendor Rebate Details Report printout.

Vendor Rebate Details

Pay To: Custom Metals Incorporated
640 Nixon Blvd.

Rebate No.: VR00023
Rebate Date: 1/10/2025

Doc Type	Doc No.	Posting Date	Posting Description	Amount	Rebate Amount
Invoice	PS108064	1/09/2025	Order 106064	701.20	40.00
Invoice	PS108065	1/09/2025	Order 106065	3.15	-
			Totals:	**704.35**	**40.00**

Rebate Comment:

Discrepancy found in rebate calculation for September 2024

Vendor has revised rebate terms

Rebate terms for Q1 2025 have been updated to include a 5% discount on all purch