

# Acumens Contract Payments Usage Scenarios Documentation

Prepared & developed by



# **Document History**

## **Revision History:**

VERSION	DATE	SECTIONS REVISED	DESCRIPTION		
1.0	August 2024		Document Prepared		

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## 1 Acumens Contract Payments

#### 1.1 Application Overview

Acumens Contract Payments, an innovative extension for Microsoft Dynamics 365 Business Central, designed to revolutionize the handling of purchase and contract payments. Tailored for precision and flexibility, this solution introduces a new paradigm for preparing and tracking dynamic payment schedules seamlessly woven into the fabric of your sales and purchase processes.

The following features are supported.

- 1. **Flexible Prepayment Scheduling:** Acumens allows you to prepare and manage prepayment schedules with a level of flexibility that adapts to the nuances of agreements with customers or vendors. This feature facilitates the customization of payment structures, aligning with the unique terms negotiated in your business relationships.
- 2. **Seamless Integration at Every Stage:** Initiate prepayment schedules effortlessly at either the Quote or Order stage, ensuring a smooth flow throughout the entire sales and purchase lifecycle. Acumens seamlessly integrates into your existing processes, enhancing overall operational efficiency and minimizing disruptions.
- 3. **Dynamic Work Order Integration:** Track prepayments with precision by tying them directly to specific Work Order Numbers. Acumens ensures a seamless flow of prepayment data through the General Ledger and Customer/Vendor Ledger, providing a comprehensive and accurate financial overview.
- 4. **Tailored Invoice Management:** Exercise control over your financial records by choosing whether to automatically delete Sales or Purchase Invoices upon Complete Posting. Acumens Contract Payments empowers you to customize your invoice management process according to the unique needs and preferences of your business.

## 1.2 System Requirements

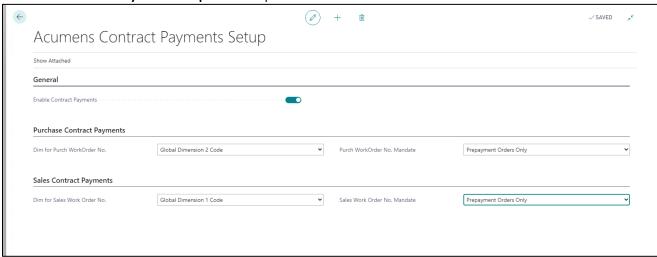
Acumens Contract Payments extension for BC365 supports all BC365 deployment scenarios and imposes no additional requirements nor restrictions on the standard system requirements for BC365.

Acumens Contract Payments requires Microsoft Dynamics 365 Business Central version 14.00 or later and works with all BC365 clients (Dynamics NAV Web Client, Dynamics NAV Tablet Client, Dynamics NAV Phone Client (in a Browser) and Dynamics NAV Universal App)

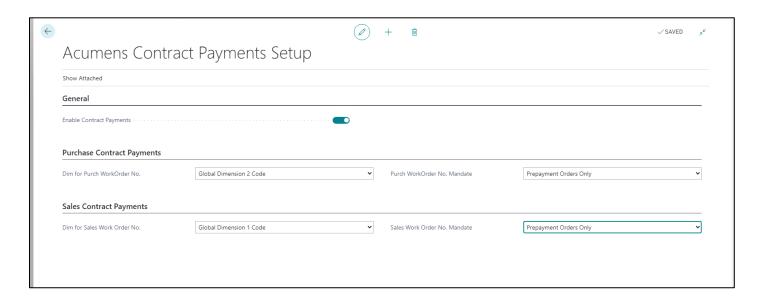
# 2 Sales Contract Payments

## 2.1 Setups

1. The Acumens Contract Payments Setup card will open as shown.



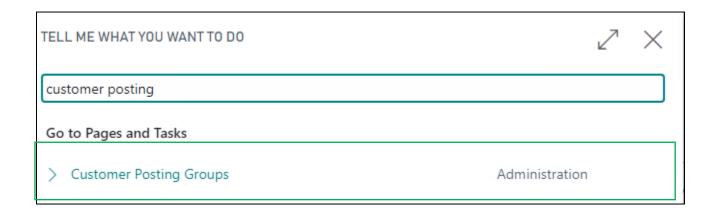
2. On the Sales Contract Payments tab, select the suitable dimensions for the field "Dimension for Work Order No." and "Work Order No. Mandate"



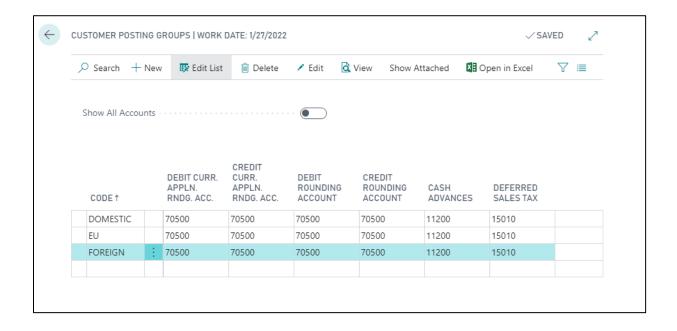
3. In this example, we have selected "Global Dimension 2 Code" as our Dimension for Work Order No. and "Prepayment Orders Only" as our Work Order No. Mandate.

NOTE: This means that Work Order No. values will be stored as Global Dimension 2-dimension values across the application, and Work Order No. will only be required on Prepayment Sales Orders only and not others.

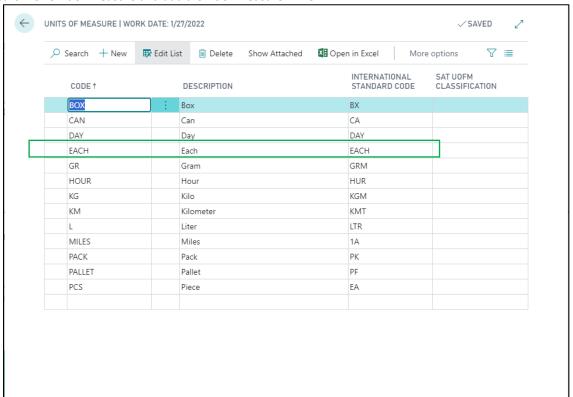
4. Next, in Dynamics 365 Business Central, use search to open the Customer Posting Groups list



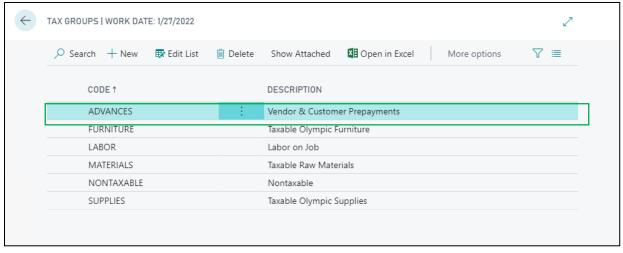
5. Set up the Sales Advances and Deferred Sales Tax G/L accounts for the various Customer Posting Groups



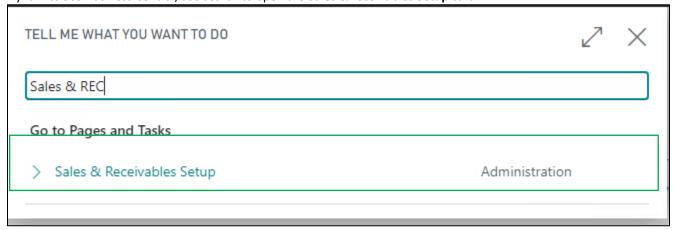
6. Search for Unit of Measure and add a Unit of Measure "EACH"



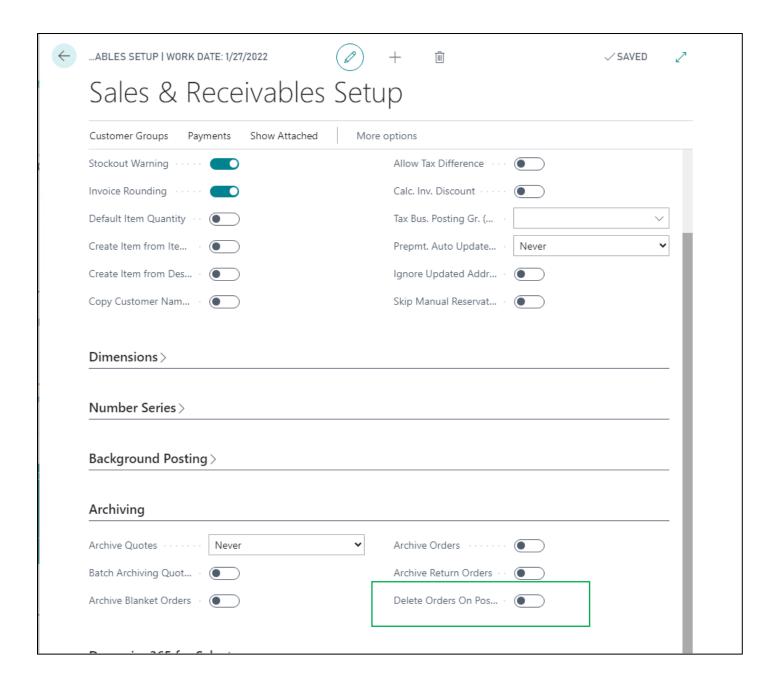
7. Create the Tax Group Code "ADVANCES" and map it accordingly



8. In Dynamics 365 Business Central, use search to open the **Sales & receivables Setup** card



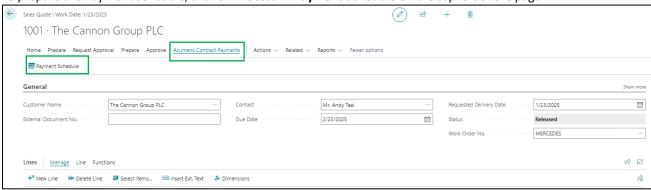
9. The Sales & Receivables Setup card will open as shown. Under the Archiving fast tab, set up the desired option on the Delete Orders on Posting field.



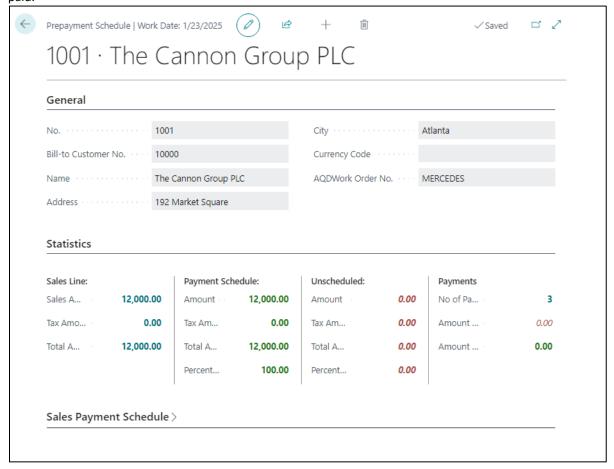
#### 2.2 Prepayment Schedule on Sales Quotes

This task will guide you in preparing the prepayment schedule at the Sales Quote stage. Once this is done, when a Sales Quote is converted to order, the prepayment schedule will be transferred to the created Sales Order.

To prepare the Payment Schedule, click on Process -> Payment Schedule on the top left of the page

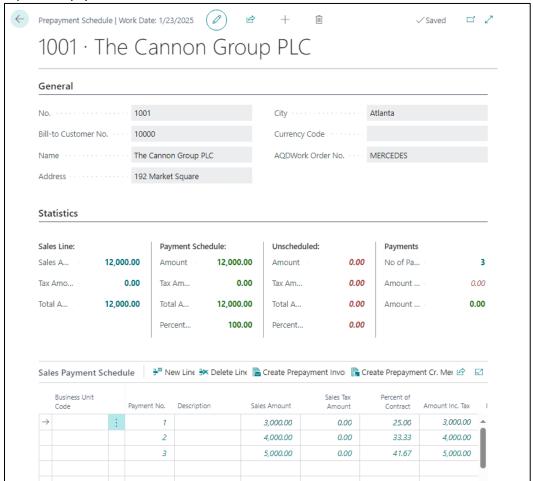


2. The empty payment Schedule page will open, with the whole Contract Amount as Unscheduled and none as scheduled or paid.



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3. Capture the payment schedule as desired and monitor the statistics

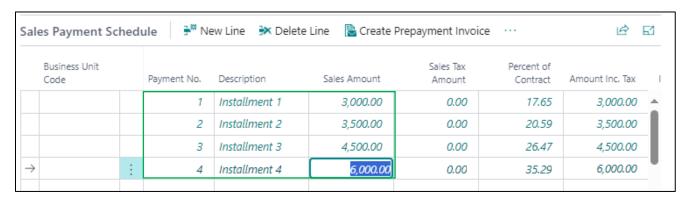


4. Close the Payment Schedule and convert the Quote to Order.

## 2.3 Payment Schedule On Sales Order

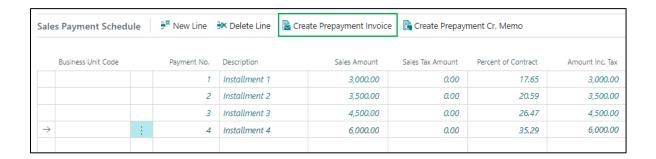
1. If transferred from Sales Quote, take note of the "Contract Payment Schedule" subpage below or capture new details as may be necessary, stating the amount to be paid in each installment:



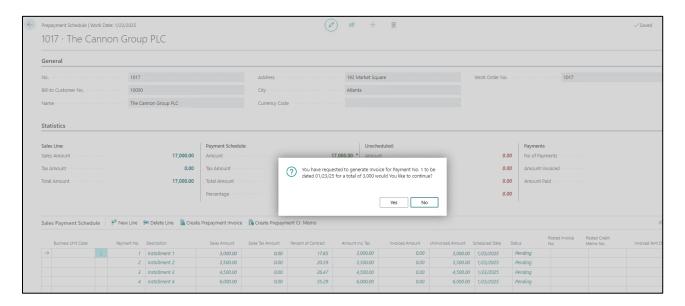


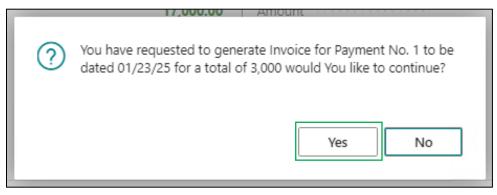
## 2.4 Preparing A Prepayment Invoice

1. To prepare a prepayment invoice, select the desired installment and click on Click on Manage -> Create Prepayment Invoice

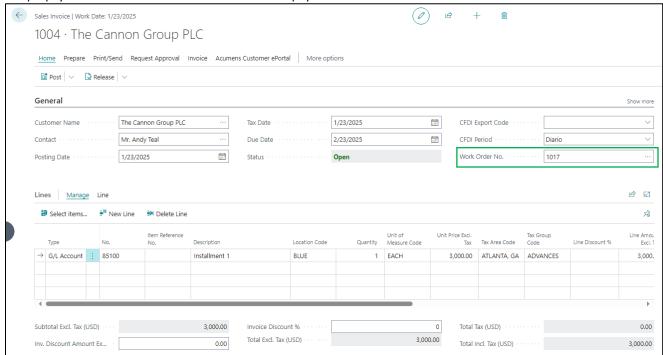


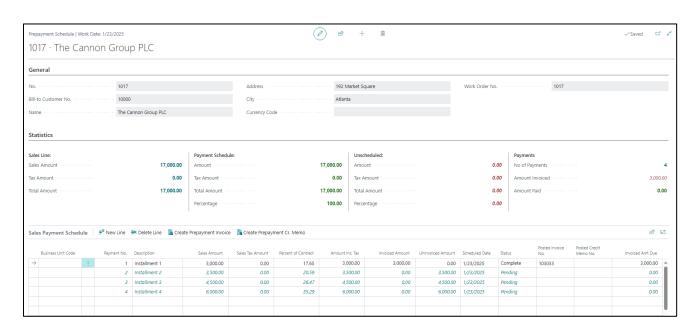
2. A prompt to confirm creation of the invoice will be seen as shown. Click Yes if you want to proceed, otherwise, click No.





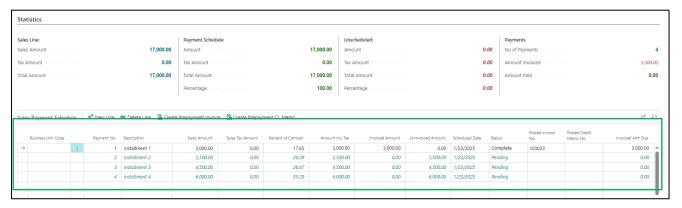
3. The prepayment invoice is created for the scheduled payment and same work order no.



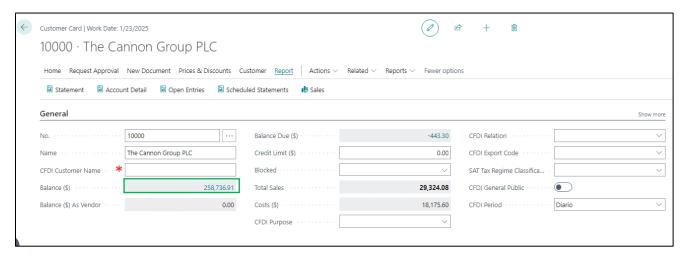




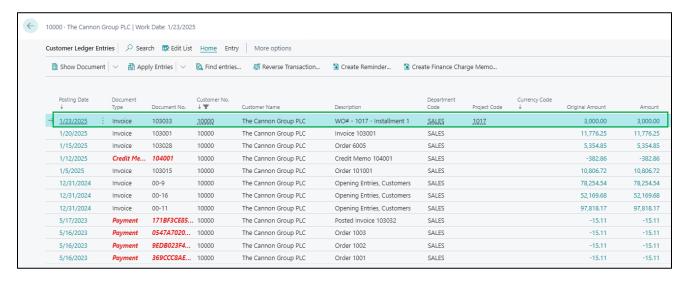
#### On Payment Schedule:



#### Balance On Customer Card:



#### On Customer Ledger Entries:



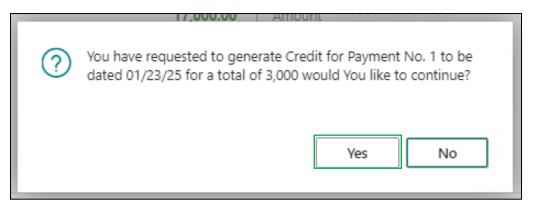
The Work Order No., etc.



## 2.5 Preparing A Prepayment Credit Memo

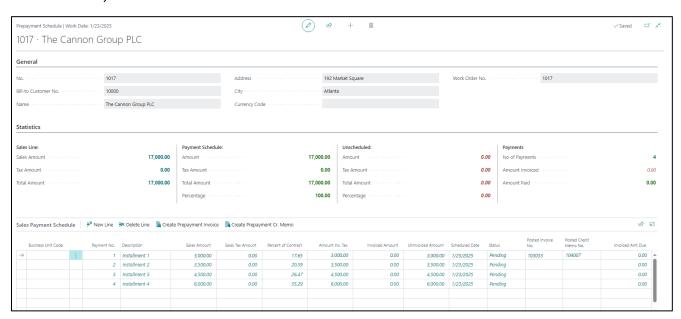
 To prepare a prepayment credit memo for the prepayment invoice, select the desired installment and click on Click on Manage -> Create Prepayment Cr. Memo





- 2. A Sales credit Memo will be created
- 3. Post the credit memo
- 4. Impact of the posted credit memo

On the Sales Order Payment Schedule Statistics:





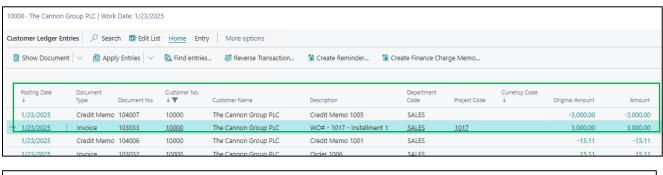
#### It cancels the Invoiced Amount

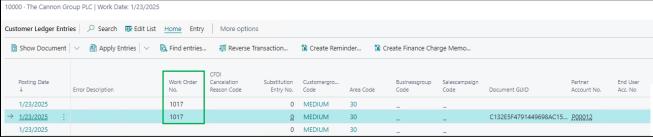
#### On the Sales Order Payment Schedule:



#### It resets the Amount Invoiced and Amount Due to 0, and also the status back to 'Pending'

#### On Customer Ledger Entries:





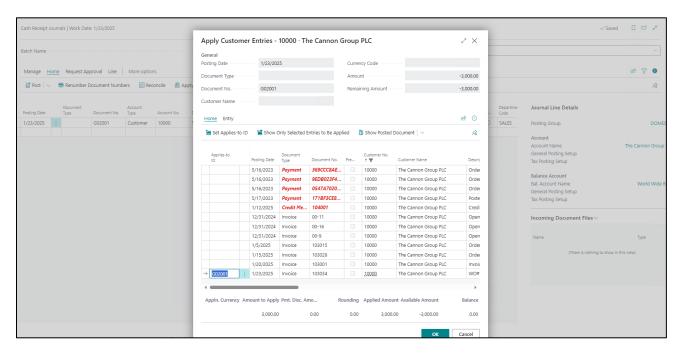
## 2.6 Receiving Customer Prepayment

1. To acknowledge receipt of a customer prepayment, you could make use of a Cash Receipts Journal.



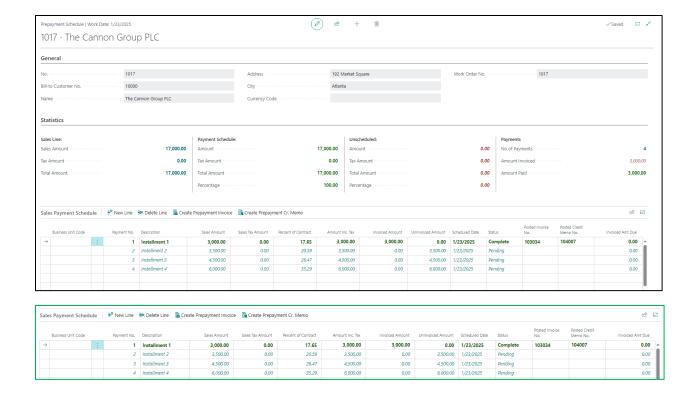
Create the journal.

2. Apply the journal entry to the prepayment invoice



- 3. Post the Journal
- 4. The journal will be posted successfully.
- 5. Check the impact of the prepayment receipt.

On the Sales Order Payment Schedule:

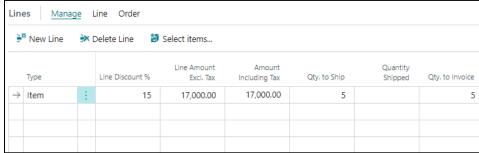


#### On Customer Ledger Entries:



## 2.7 Preparing A Billing Invoice (With Sufficient Prepayment)

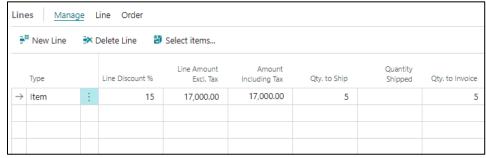
1. To prepare a billing invoice, from the Sales Order Lines, update the desired **Qty to Ship** and **Qty to Invoice**.



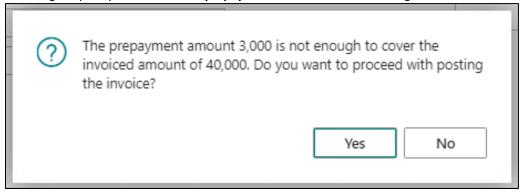
The invoice will be posted with the **prepayment offset**, thereby making the invoice with a **net effect of 0**:

## 2.8 Preparing A Billing Invoice (With Insufficient Prepayment)

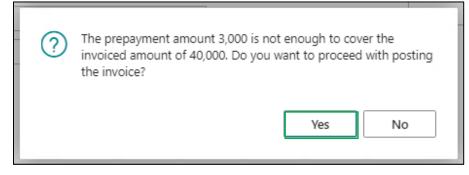
1. To prepare a billing invoice, from our Sales Order Lines, update the desired Qty to Ship and Qty to Invoice



2. You will get a prompt on insufficient prepayment and choose whether to go ahead and invoice.

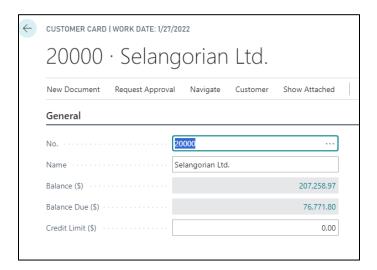


- 3. If you do not wish to proceed with invoicing until a prepayment invoice is made, choose **No.** The Invoice posting will be aborted.
- 4. In case you want to continue and post the billing invoice regardless of the insufficient deposit, choose Yes on the prompt.

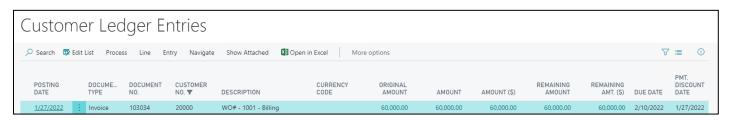


5. The impact will be as follows.

On Customer Card – The customer balance will increase by the net value of the billing invoice.



#### On Customer Ledger Entries

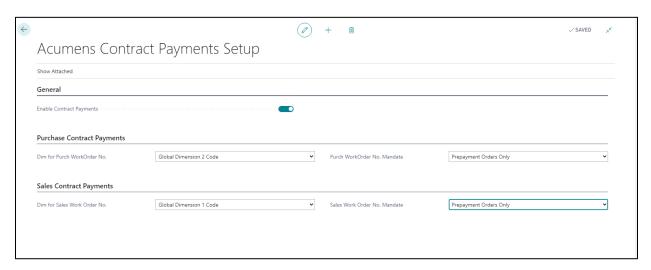


## 3 Purchase Contract Payments

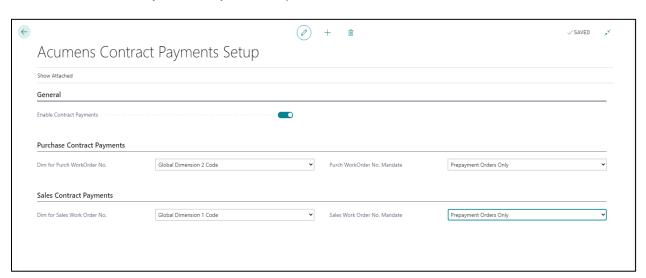
## 3.1 Setups

This task will guide you in setting up the **Acumens Contract Payments** extension for use after installation.

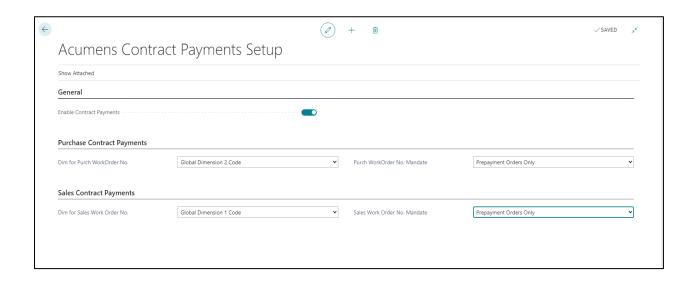
1. In Dynamics 365 Business Central, use search to open the Acumens Contract Payments Setup card



2. The Acumens Contract Payments Setup card will open as shown



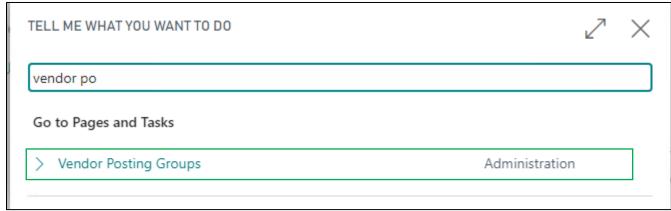
3. On the Purchase Contract Payments tab, select the suitable dimensions for the field "Dimension for Purch Work Order No." and "Purch Work Order No. Mandate."



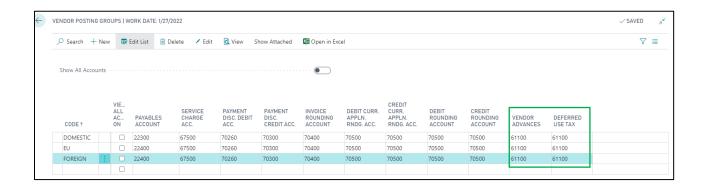
4. In this example, we have selected "Global Dimension 2 Code" as our Dimension for Purch Work Order No. and "Prepayment Orders Only" as our Purch Work Order No. Mandate.

NOTE: This means that Purch Work Order No. values will be stored as Global Dimension 2-dimension values across the application, and Purch Work Order No. will only be required on Prepayment Purchase Orders only and not others.

5. Next, in Dynamics 365 Business Central, use search to open the **Vendor Posting Groups** list.

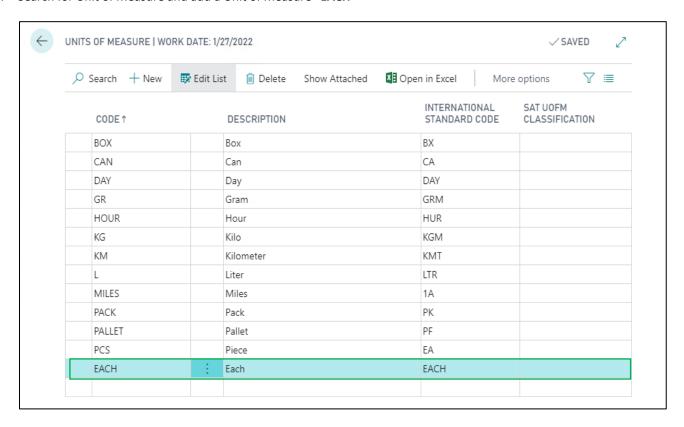


6. Set up the Vendor Advances and Deferred Use Tax G/L accounts for the various Vendor Posting Groups

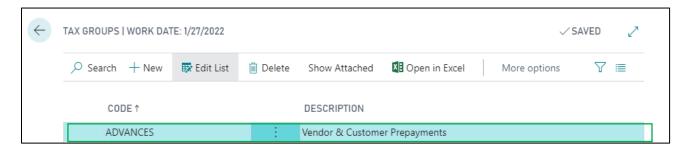


NOTE: Enable Direct Posting on the accounts selected

7. Search for Unit of Measure and add a Unit of Measure "EACH"



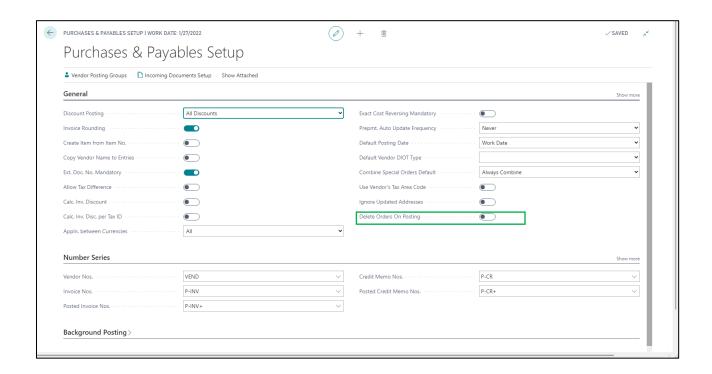
8. Create the Tax Group Code "ADVANCES" and map it accordingly.



9. In Dynamics 365 Business Central, use search to open the Purchases & Payables Setup card.

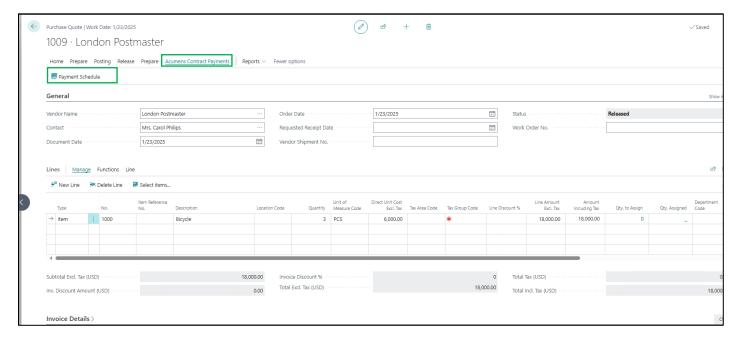


10. The **Purchases & Payables Setup** card will open as shown. Under the **General** fast tab, set up the desired option on the **Delete Orders on Posting** field.

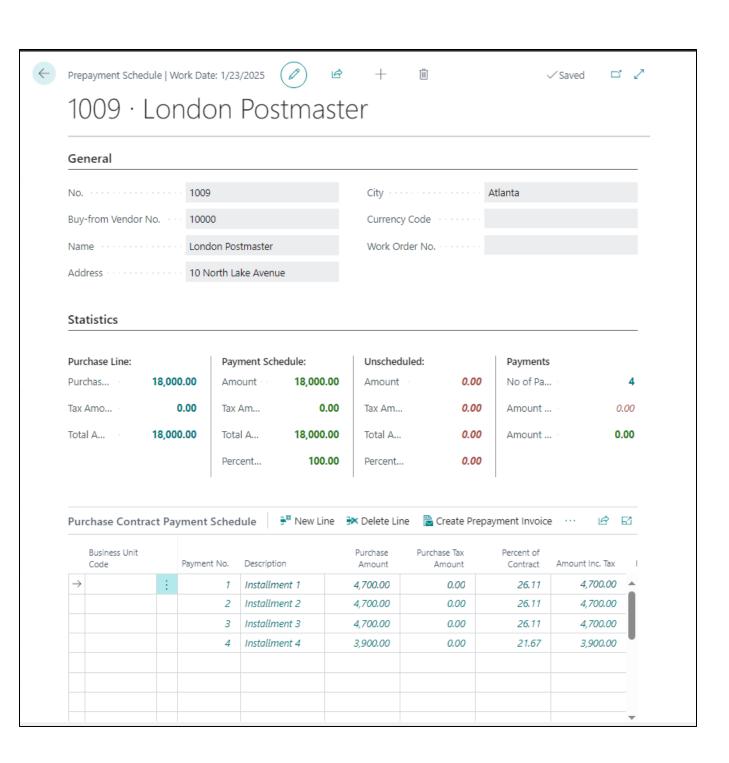


## 3.2 Prepayment Schedule on Purchase Quotes

This task will guide you in preparing the prepayment schedule at the Purchase Quote stage. To prepare the Payment Schedule, click on **Acumens Contract Payments -> Payment Schedule** on the top left of the page.

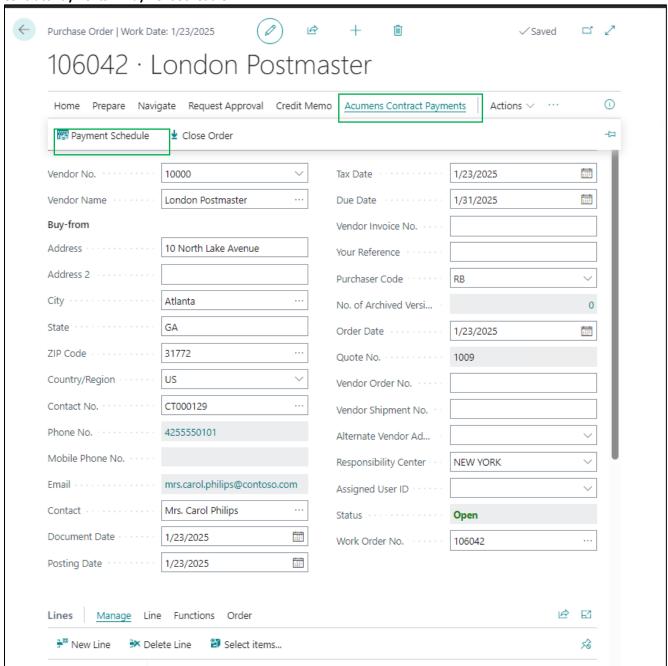


1. Capture the payment schedule as desired and monitor the statistics.

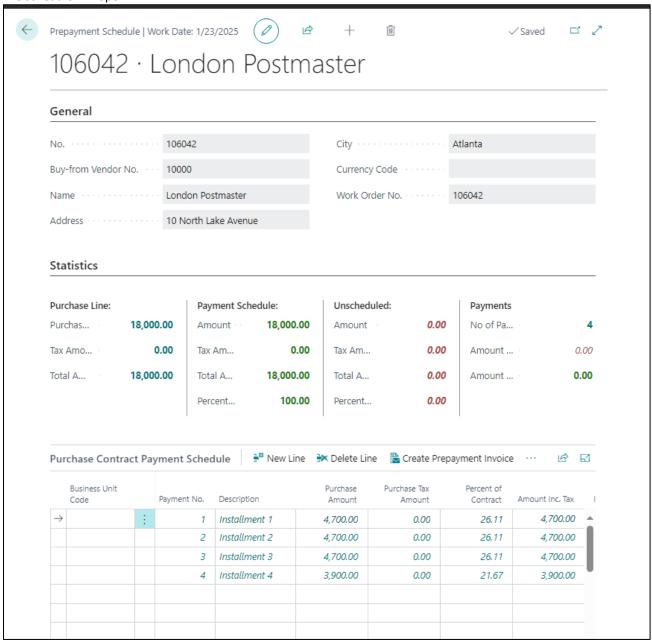


## 3.3 Payment Schedule On Purchase Order

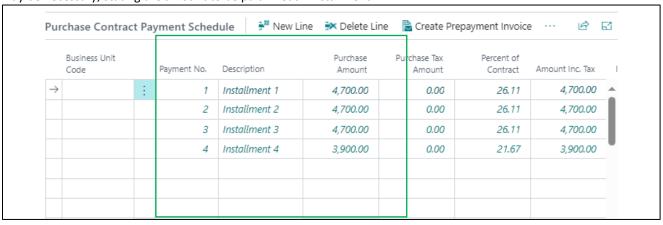
1. To view or create a prepayment schedule on a Purchase Order. Ensure the Order is "Released". Click on Actions -> Acumens Contract Payments -> Payment Schedule:



#### 2. The schedule will open.



3. If transferred from Purchase Quote, take note of the "Contract Payment Schedule" subpage below or capture new details as may be necessary, stating the amount to be paid in each installment:

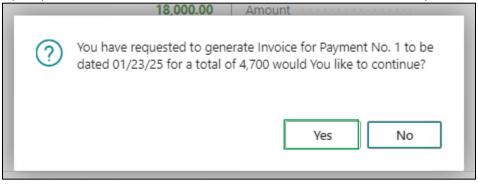


## 3.4 Preparing A Prepayment Invoice

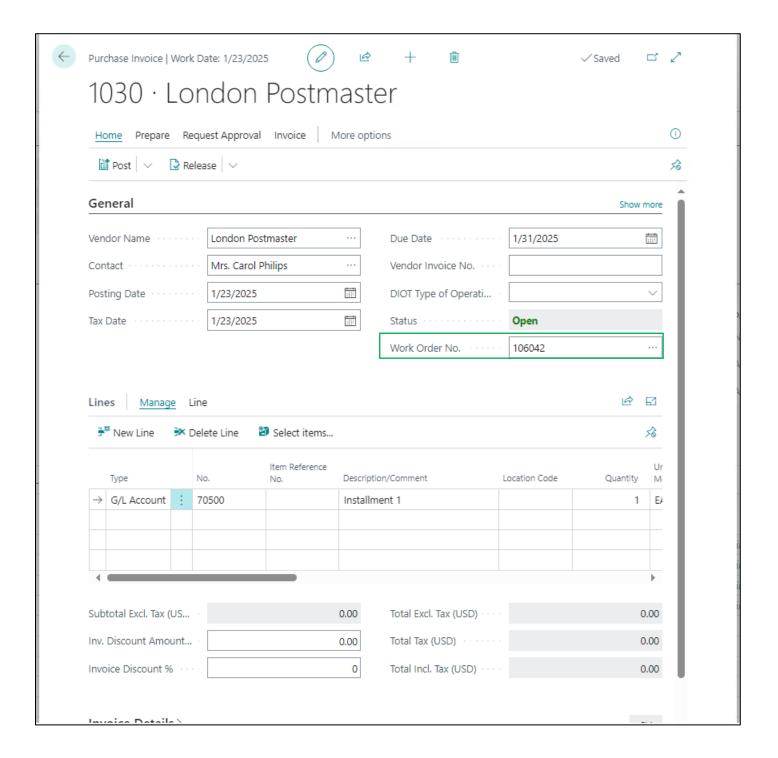
1. To prepare a prepayment invoice, select the desired installment and click on Click on Manage -> Create Prepayment Invoice



2. A prompt to confirm creation of the invoice will be seen as shown. Click Yes if you want to proceed, otherwise, click No.

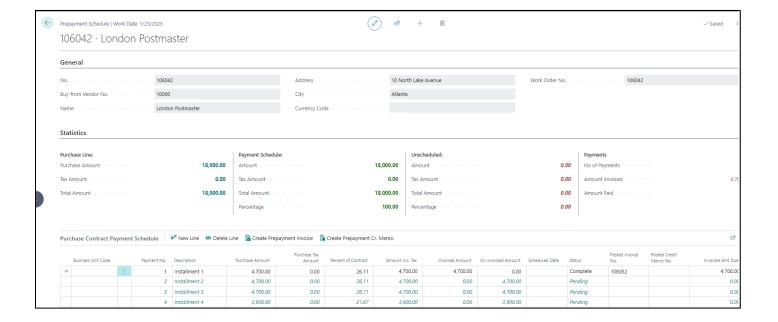


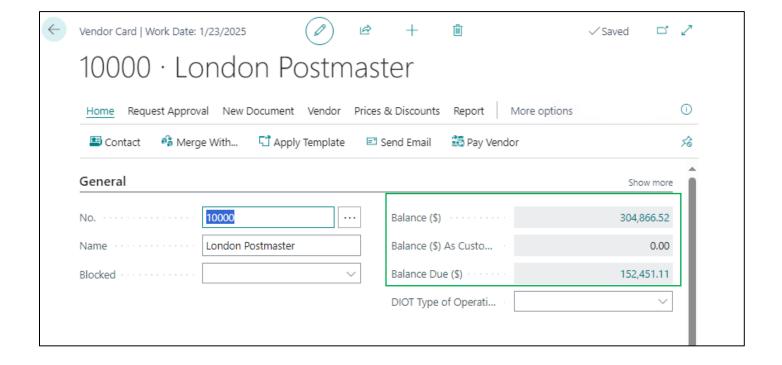
3. The prepayment invoice is created for the scheduled payment and same Purch Work Order No.



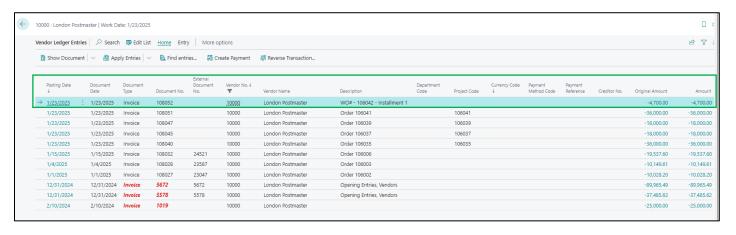
4. After Posting, the prepayment invoice is posted and now rests in the following areas: Vendor ledger entry, prepayment schedule lines, advances account, etc.

#### On Payment Schedule:





#### On Vendor Ledger Entries:



#### NOTE:

#### The Amount

Remaining Amount	Amount (\$)	Amount	Original Amount
-4,700.00	-4,700.00	-4,700.00	-4,700.00
-36,000.00	-36,000.00	-36,000.00	-36,000.00
-18,000.00	-18,000.00	-18,000.00	-18,000.00
-18,000.00	-18,000.00	-18,000.00	-18,000.00
-36,000.00	-36,000.00	-36,000.00	-36,000.00
-19,537.60	-19,537.60	-19,537.60	-19,537.60
-10,149.61	-10,149.61	-10,149.61	-10,149.61
-10,028.20	-10,028.20	-10,028.20	-10,028.20
-89,965.49	-89,965.49	-89,965.49	-89,965.49
-37,485.62	-37,485.62	-37,485.62	-37,485.62
-25,000.00	-25,000.00	-25,000.00	-25,000.00
	-4,700.00 -36,000.00 -18,000.00 -18,000.00 -36,000.00 -19,537.60 -10,149.61 -10,028.20 -89,965.49 -37,485.62	Amount (\$) Amount  -4,700.00 -4,700.00  -36,000.00 -36,000.00  -18,000.00 -18,000.00  -18,000.00 -18,000.00  -36,000.00 -36,000.00  -19,537.60 -19,537.60  -10,149.61 -10,149.61  -10,028.20 -10,028.20  -89,965.49 -89,965.49  -37,485.62 -37,485.62	Amount Amount (\$) Amount (\$)  -4,700.00 -4,700.00 -4,700.00  -36,000.00 -36,000.00 -36,000.00  -18,000.00 -18,000.00 -18,000.00  -18,000.00 -18,000.00 -18,000.00  -36,000.00 -36,000.00 -36,000.00  -19,537.60 -19,537.60 -19,537.60  -10,149.61 -10,149.61 -10,149.61  -10,028.20 -10,028.20 -10,028.20  -89,965.49 -89,965.49 -89,965.49  -37,485.62 -37,485.62 -37,485.62

## The Purch Work Order No., etc.

Entry No.	Exp to Pay File	Recipient Bank Account	Work Order No.
2224			106042

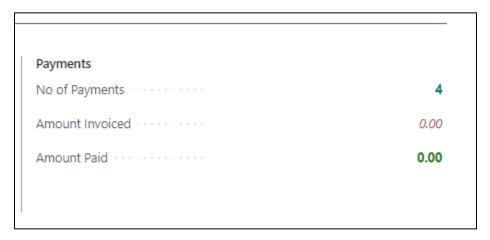
## 3.5 Preparing A Prepayment Credit Memo

1. To prepare a prepayment credit memo for the prepayment invoice, select the desired installment and click on Click on Manage -> Create Prepayment Cr. Memo

Pur	Purchase Contract Payment Schedule 3th New Line 2th Delete Line 2th Create Prepayment Invoice 3th Create Prepayment Cr. Memo										睦				
	Business Unit Code		Payment No.	Description	Purchase Amount	Purchase Tax Amount	Percent of Contract	Amount Inc. Tax	Invoiced Amount	Un-Invoiced Amount	Scheduled Date	Status	Posted Invoice No.	Posted Credit Memo No.	Invoiced Amt Due
$\rightarrow$		- 1	1	Installment 1	4,700.00	0.00	26.11	4,700.00	4,700.00	0.00		Complete	108052		4,700.00
			2	Installment 2	4,700.00	0.00	26.11	4,700.00	0.00	4,700.00		Pending			0.00
			3	Installment 3	4,700.00	0.00	26.11	4,700.00	0.00	4,700.00		Pending			0.00
			4	Installment 4	3,900.00	0.00	21.67	3,900.00	0.00	3,900.00		Pending			0.00

2. On posting the impact of the posted credit memo is;

On the Purchase Order Payment Schedule Statistics:



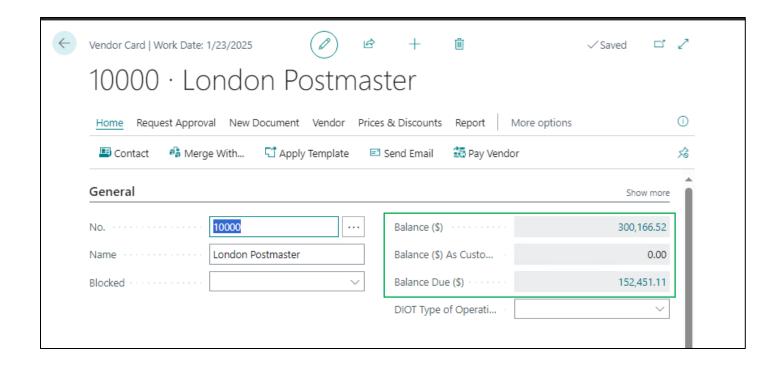
It cancels the Invoiced Amount

On the Purchase Order Payment Schedule:

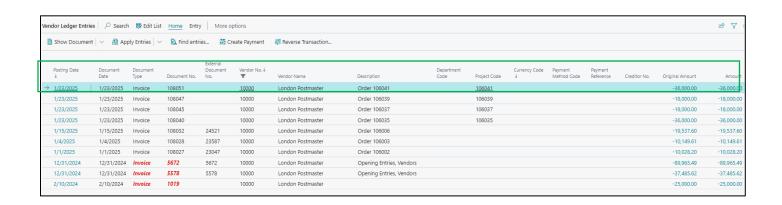


It resets the Amount Invoiced and Amount Due to 0, and also the status back to 'Pending'

On the Vendor Card:



#### On Vendor Ledger Entries:





## 3.6 Recognizing A Billing Invoice (With Sufficient Prepayment)

1. To recognize a billing invoice, from the Purchase Order Lines, update the desired **Qty to Receive** and **Qty to Invoice**.

Quantity Received	Qty. to Invoice
	8
	_

2. On Posting Notice the following changes: On Vendor Card – No change on Vendor Balance

On Vendor Ledger Entries – A zero value Billing Invoice

Posting Date	Vendor No.↓ ▼	Vendor Name	Description	Department Code	Project Code	Currency Code	Payment Method Code	Payment Reference	Creditor No.	Original Amount	Amount	Amo
1/23/2025	10000	London Postmaster	Order 106043		106043					0.00	0.00	
1/23/2025	10000	London Postmaster	London Postmaster				BANK			48,000.00	48,000.00	48,
1/23/2025	10000	London Postmaster	WO# - 106043 - Installment 1							-48,000.00	-48,000.00	-48,

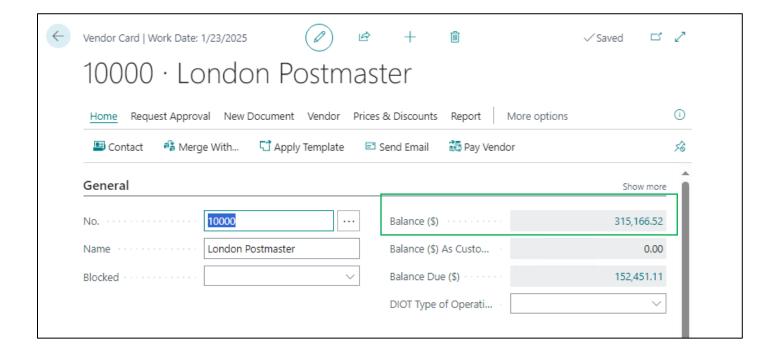
## 3.7 Recognizing A Billing Invoice (With Insufficient Prepayment)

1. To record a billing invoice, from our Purchase Order Lines, update the desired **Qty to Receive** and **Qty to Invoice**.

Qty. to Receive	Quantity Received	Qty. to Invoice	Quantity Invoiced
3		3	

2. On posting you will notice the following changes:

On Vendor Card – The Vendor balance will increase by the net value of the billing invoice.



On Vendor Ledger Entries



#END